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MEMORANDUM

TO: SPCSA Board

FROM: Katie Broughton, Director of Authorizing

Michael Gawthrop-Hutchins, Management Analyst III

SUBJECT: Financial Performance Framework Recommendations for Fiscal Year 2024:

Equipo Academy

DATE: March 7, 2025

Background

All SPCSA charter schools are evaluated on the SPCSA Financial Performance Framework (FPF). All public charter schools are required to undergo an annual financial audit conducted by an independent third-party, as outlined in NAC 387.775. The results of the annual audits are then analyzed against the SPCSA Financial Performance Framework.

The SPCSA is responsible for ensuring that sponsored schools are financially stable and meet the SPCSA board-approved financial performance standards, adopted pursuant to NRS 388A.273. These standards are designed to ensure schools maintain financial stability, safeguarding their ability to operate effectively and serve students both now and in the future.

The SPCSA Financial Performance Framework includes eight indicators, four aimed at assessing the near-term health of a school and four aimed at assessing the long-term sustainability and viability of a school. For each indicator, schools receive one of three ratings: Meets Standard (MS), Does Not Meet the Standard (DNMS), or Falls Far Below the Standard (FFBS).

As stated in the SPCSA <u>Financial Performance Framework Technical Guide</u>, poor financial performance measure ratings may result in intervention by the SPCSA. A school with financial framework profile results that include at least one indicator rated Falls Far Below Standard and/or at least three indicators rated at Does Not Meet Standard is generally considered out of compliance with the Financial Performance Framework. The indicators are as follows.

	Meets Standard	Does Not Meet	Falls Far Below							
		Standard	Standard							
Near Term Indicators										
Current Ratio	Greater than or equal	Between 0.90 and 1.0	1.0 Less than 0.9							
	to 1.1									
Unrestricted Days	Y1 Schools: 15+ days	Between 15-30 days	Less than 15 days							
Cash-On-Hand	Y2 Schools: 30+ days									
	All Others: 60+ days									
	OR between 30 and	OR between 30 and								
	60 days with a one-	60 days with a one-								
	year positive trend.	year negative trend.								
Enrollment	Y1 Schools: 90%+	Between 85% and	Less than 85%							
Variance	Y2 Schools: 92.5%+	95%								
	All Others: 95%+									
Debt or Lease	School is not in	N/A	School is in default							
Default	default of any loans		of a loan or lease							
	or lease payments.		payment.							
Sustainability Indicators										
Total Margin and	Current Year and	Current Year OR	Current Year AND							
Aggregated Three-	Aggregated Three-	Aggregated Three-	Aggregated Three-							
Year Total Margin	Year Margine are	Year is negative.	Year are negative.							
	positive.									
Debt to Asset Ratio	Less than 0.9	Between 0.90 and 1.0								
Cash Flow	Multi-year cash flow	Muli-year cash flow	Both multi-year cash							
	and most recent year	OR most recent year	flow and most recent							
	cash flow are	cash flow are	year cash flow are							
	positive.	negative.	negative.							
Debt/Lease Service	Ratio is greater than	Ratio is less than 1.10.	N/A							
Coverage Ratio	or equal to 1.10 or									
	school does not have									
	outstanding loan or									
	long-term lease.									

Any school that materially fails to comply with the Financial Performance Framework may trigger revocation proceedings should financial performance not improve. Any school identified as such is typically issued a Notice to ensure the school and its governing board are aware of the material failure to comply with the Financial Performance Framework in alignment with NRS 388A.330. As a reminder, the Authority has three levels of intervention when schools do not meet organizational standards. These levels are as follows:

- Notice of Concern
- Notice of Breach
- Notice of Intent to Revoke

Equipo Academy

	Current	UDCOH	Enrollment	Debt	Total Margin	Debt to Asset	('ash Flow	Debt/Lease
	Ratio		Variance	Default		Ratio		Coverage Ratio
Metric	≥1.1	60+ days	95%+	None	Both positive	Less than 0.9	Both	≥1.1
							Positive	
FY24	0.7 5 d	5 days	100.6%	None	Current Year: -13.6%	0.959	Multi: Neg	0.42
		Juays			3-Year: -11.4%		1-year: Neg	0.42
	FFBS	FFBS	MS	MS	FFBS	DNMS	FFBS	DNMS
	TTDS	TTDS	1/15	101.5	TTDS	DIMINIS	TTDS	DIMINIS

Equipo Academy earned four "Falls Far Below Standard" ratings and two "Does Not Meet Standard" ratings for Fiscal Year 2024. The school was issued a Notice of Concern for FY23, and the ratings for FY24 make the school eligible for a Notice of Breach. There is some important information to note regarding these ratings:

- The Current Ratio decreased from 1.1 to 0.7, which indicates the school's current liabilities are greater than their current assets. This metric has decreased significantly year-over-year since 2021, which is an alarming trend.
- Unrestricted Days Cash on Hand decreased from 14 days in FY23 to 5 days in FY24, which is alarmingly low and indicates the school is operating month-to-month.
- The Current Year Margin calculation changed from -14.1% in FY23 to -13.6% in FY24, indicating the school is still experiencing a significant loss relative to its revenue. The Aggregated 3-Year Margin declined from -6.1% to -11.4%.
- The Debt to Asset Ratio improved from 1.765 in FY23 to .959 in FY24, which indicates the school's assets are greater than their debts.
- The One Year Cash Flow improved but remains negative. The Multi Year Cash Flow worsened and remains negative.
- The Debt/Lease Coverage Ratio worsened from 0.64 in FY23 to 0.42 in FY24, which indicates the revenue of the school is insufficient to cover its debt and lease obligations.

Overall, SPCSA staff remains concerned about the financial performance of Equipo Academy. The school's end fund balance was close to \$0 and decreased from FY23. The school has low liquidity for operations and debt service, which appears to be worsening year-over-year. The school's operating expenses are high compared to operating revenue, but their lease payments are manageable and overall debt is low.

SPCSA staff asked the school to provide additional documentation, including an explanation of the ending fund balance and a 3-year financial forecast. The school did not provide any additional financial information for SPCSA staff to review.

Ultimately, SPCSA staff is recommending the SPCSA board elevate the school to a financial Notice of Breach.

Proposed Motion: Issue a Notice of Breach under the Financial Performance Framework to Equipo Academy and require the school to submit a 3-year financial forecast.