2019 CHARTER SCHOOL REQUEST FOR AMENDMENT
TO CHARTER CONTRACT APPLICATION

For the: Mater Academy of Northern Nevada
Date Submitted: October 15th, 2019
Current Charter Contract Start Date: July 18th, 2017
Charter Contract Expiration Date: June 18th, 2023
Key Contact: Luke Welmerink
Key Contact title: Board Chair, Governing Board of Directors for MANN
Key Contact email and phone: [REDACTED]
Date of School Board approval of this application: October 10th, 2019

This Request For Amendment (RFA) is submitted to request a contract amendment regarding (place an “X” to the right of the specific RFA type(s) you are applying for):

1. Add Distance Education ___
2. Add Dual-Credit Program ___
3. Change Mission and/or Vision ___
4. Eliminate a Grade Level or Other Educational Services ___
5. EMOs: Entering, Amending, Renewing, Terminating Charter Contract with an EMO ___
6. Enrollment: Expand Enrollment in Existing Grade Level(s) and Facilities
7. Enrollment: Expand Enrollment in New Grade Levels ___
8. Facilities: Acquire or Construct a New or Additional Facility that will not affect approved enrollment ___
9. Facilities: Occupy New or Additional Facility ___
10. Facilities: Occupy a Temporary Facility ___
11. Facilities: Relocate or Consolidate Campuses ___
12. RFA: Transportation ___
13. Other changes X
# Table of Contents

Section I: Introduction ................................................................................................................................... 3  
Section II: Eligibility Requirements ............................................................................................................... 3  
Section III: Amendment Types ........................................................................................................................ 4  
Section IV: Processing Schedule...................................................................................................................... 5  
Section V: Deadlines ....................................................................................................................................... 5  
Section VI: Application Process ...................................................................................................................... 5  
Section VII: Application Instructions ................................................................................................................ 6  
Section VIII: Attachments for Applications .................................................................................................... 8  
Section IX: Elements of Successful RFAs ....................................................................................................... 9  
Section X: General Requirements Section .................................................................................................... 10  
  A) EXECUTIVE SUMMARY ....................................................................................................................................... 10  
  B) MEETING THE NEED ............................................................................................................................................. 14  
  C) ACADEMIC PLAN .................................................................................................................................................... 20  
  D) FINANCIAL PLAN ................................................................................................................................................... 25  
  E) OPERATIONS PLAN ................................................................................................................................................. 28  
SPECIFIC RFA SECTIONS ............................................................................................................................................ 42  
RFA: Academic Amendments ......................................................................................................................................... 42  
  1. RFA: Add Distance Education ............................................................................................................................. 42  
  2. RFA: Add Dual-Credit Program ............................................................................................................................. 43  
  3. RFA: Change Mission and/or Vision ..................................................................................................................... 43  
  4. RFA: Eliminate a grade level or other educational services ................................................................................. 44  
  5. RFA: EMOs/CMOs: Entering, amending, renewing, terminating charter contract with EMO/CMO ...................... 44  
  6. RFA: Enrollment: Expand Enrollment In Existing Grade Level(s) And Facilities .................................................... 47  
  7. RFA: Enrollment: Expand Enrollment in New Grade Level(s) ........................................................................... 47  
Facility RFAs .................................................................................................................................................... 48  
  8. RFA: Acquire or construct a facility that will not affect approved enrollment (NAC 388A.320) ......................... 48  
  9. RFA: Occupy New or Additional Sites (NAC 388A.315) ......................................................................................... 48  
  10. RFA: Occupy a Temporary Facility .................................................................................................................... 48  
  11. RFA: Relocate or Consolidate Campuses ........................................................................................................ 48
Section I: Introduction

The mission of the State Public Charter School Authority (SPCSA) is to improve and influence public education in Nevada “by sponsoring public charter schools that prepare all students for college and career success and by modeling best practices in charter school sponsorship.” This mission includes assisting chartered public schools in making orderly enrollment, facility, financing and other changes to enable them to provide high-quality educational choices to students and their parents in Nevada.

As SPCSA public schools grow and progress they may wish to consider changes, additions or other improvements to their structure, facilities, legal relationships, school size or location(s). NRS 388A, NAC 388A and individual chartered public school contracts list various potential changes a school may consider making. These changes require that the school request and receive approval of the SPCSA Board to a Request For Amendment (RFA) before proceeding, except in the case of an emergency. The school must submit the RFA to the SPCSA describing the intended change and providing documentation to support approval of the requested change, to be confirmed by an amendment to the school’s charter contract signed by a representative of the board or the designee of the board.

These considered changes can be made through amendments to charter school contracts with the SPCSA, pursuant to NRS 388A.223 et seq, NAC 388A.305 et seq, and their respective Charter Contract. This Request For Amendment (RFA) application is provided by the SPCSA in fulfillment of its responsibility to develop a policy and procedure “for amending a written charter or charter contract and the criteria for determining whether a request for such an amendment will be approved….” NRS 388A.223. This RFA describes the “manner in which such procedures and criteria will differ if the sponsor determines that the amendment is material or strategically important.” NRS 388A.223.

This universal RFA application replaces all prior specific project RFA applications the SPCSA provided. It includes two sections. The first is a standard section which all RFA applicants must complete. It calls for general information about the school. The second section contains specific requests for supporting documentation to support the applicant’s request for specific contract amendments. Applicants need only submit one complete application for one or more amendments being recommended. That application should include supporting documentation for the general application section and specific supporting documentation for each specific amendment being requested.

Section II: Eligibility Requirements

To be eligible for consideration of approval of a contract amendment a school must submit a complete and accurate RFA, in accordance with the requirements and directions stated herein prior to the deadlines stated herein.

To be eligible to submit an amendment, the school must be in good standing in all three domains of the Authority’s academic, financial, and organizational performance frameworks and it must not be considered a low-performing school or otherwise ineligible according to any definition set forth in law or regulation. “All schools begin outside of the intervention ladder and are considered to be in Good Standing.” Charter School Performance Framework. Schools with questions about their eligibility should contact SPCSA staff.

Ineligible schools may include, but are not limited to, those schools which operate an elementary, middle, or high school rated below the three star level; schools which operate an elementary, middle, or high school program that is a priority or focus school; schools which operate high schools with graduation rates below 60 percent; schools with

1 http://charterschools.nv.gov/uploadedFiles/CharterSchoolsnvgov/content/Grocers/Performance%20Framework.pdf
compliance issues, including participation warnings or penalties on the Nevada School Performance Framework; and schools with financial framework deficiencies.

A school which does not have at least one independent financial audit and one year of academic performance data in the Nevada system of accountability is ineligible to apply for an expansion amendment unless the school was approved by the Authority as an EMO replication of a high performing charter school in another state or the operator applied as a CMO applicant and has replicated a high performing charter school model from another state. In such cases, the school will be required to submit updated academic, financial, and organizational performance data in all three domains from the replicated EMO school or CMO school network. In the event that the Authority mandates a system-wide assessment to supplement the statewide test and provide for additional data in the event of a testing irregularity or a change in state testing provider, schools should expect that data from that assessment will outweigh data provided from a school’s internal assessment system.

All applications and the actions being requested for approval must be in compliance with NRS 388A, NAC 388A and all other relevant federal laws and regulations and SPCSA policy.

Schools with questions about eligibility should contact SPCSA staff for further clarification.

Section III: Amendment Types

NRS 388A, NAC 388A and individual chartered public school contracts list potential changes a school may consider making. The school must request and receive approval from the SPCSA Board of the Request For Amendment before the school may proceed with the intended change.

The following is a list of the RFA applications which are now being replaced by this universal RFA application. The approval for any material change considered for a school, including affecting facilities or operations, for which an express amendment was or was not earlier provided may now be handled through this single RFA application. Actions requiring an amendment to a charter school contract include those in the following list. Schools should contact the SPCSA if they are considering any change or addition to what was approved in their charter contract. For all RFAs, the General Section of this application must be completed according to the instructions herein. Specific RFA requirements for the below RFAs have specific requirements which must also be completed.

1. Add Distance Education
2. Add Dual-Credit Program
3. Change Mission and/or Vision
4. Eliminate a grade level or other educational services
5. EMOs: Entering, amending, renewing, terminating Charter Contract with an EMO
6. Enrollment: Expand Enrollment in Existing Grade Level(s) and Facilities
7. Enrollment: Expand Enrollment in New Grade Levels
8. Facilities: Acquire or Construct a new or additional Facility that will not affect approved enrollment
9. Facilities: Occupy new or additional facility
10. Facilities: Occupy a Temporary Facility
11. Facilities: Relocate or Consolidate Campuses
12. RFA: Transportation
13. Other changes requiring or not requiring approved RFAs:
   a. As described in NAC 388A.335 regarding a request for an amendment not otherwise described
      i. If the governing body of a charter school wishes to amend its written charter or charter contract, as applicable, in a way that is not described in NAC 388A.310 to 388A.335.
      ii. Material amendments to the written charter or charter contract, as applicable. If the sponsor determines that the proposed amendment is material, the governing body must obtain approval from the sponsor before the amendment becomes effective.
      iii. Nonmaterial amendment to the written charter or charter contract, as applicable. If the sponsor determines that the proposed amendment is not material, the governing body is not required to obtain approval from the sponsor before the amendment becomes effective.
b. Other **non-amendment changes**. Pursuant to NAC 388A.340 the governing body of a charter school (1) shall notify the sponsor of the charter school not later than 10 days after the charter school makes any change to the mailing address, telephone number, facsimile number, articles of incorporation or bylaws of the charter school.

Applicants seeking more than one amendment may now use this RFA template and provide supporting documentation as requested in the general and applicable specific sections below.

The General Requirements Sections of this application describe general supporting documentation required for RFAs.

The Special Sections describe specific supporting documentation required for specific RFAs requested to enable specific changes being pursued by the school board.

For applicants seeking to make changes for which amendments are not listed above, contact SPCSA staff regarding what, if any, documentation may be required.

**Section IV: Processing Schedule**

RFA applications are processed according to the following schedule. Boards/Schools must submit their completed amendment request into the Charter Amendment section of Epicenter by 5:00 pm PT within the deadline schedule provided below for the relevant Spring or Fall application cycle.

If a below date falls on a federal or state officially recognized holiday, the submittal will be due no later than 5 p.m. Pacific Time on the first working day following said holiday.

**Section V: Deadlines**

<table>
<thead>
<tr>
<th>Notice 2 of Intent to submit Request for Charter Amendment (RFA)</th>
<th>Spring Cycle</th>
<th>Fall Cycle</th>
</tr>
</thead>
<tbody>
<tr>
<td>Due between March 1 - 15</td>
<td>Due between September 1 - 15</td>
<td></td>
</tr>
<tr>
<td>Request For Amendment (RFA)</td>
<td>Due between April 1 – 15</td>
<td>Due between October 1 – 15</td>
</tr>
<tr>
<td>Board Meeting for Possible Action</td>
<td>June board meeting</td>
<td>December board meeting</td>
</tr>
</tbody>
</table>

Charter school expansion (i.e., additional campuses and/or grade levels) requests **must be submitted** at least 9 months prior to the proposed implementation. For example, a school wishing to expand in the 2020-2021 school year must submit an amendment to Authority staff no later than the fall cycle of 2019.

**Section VI: Application Process**

1. The school board determines that an applicable change is or may be required. The board may direct a representative of the school to contact the SPCSA to explain the potential change and request guidance or may direct a representative to prepare and submit a Notice of Intent and RFA including supporting documentation according to the deadlines set forth above.
   a. Pursuant to NAC 388A.305(1) the “governing body of a charter school shall hold a public meeting that complies with the provisions of chapter 241 of NRS before the governing body submits to the sponsor of the charter school a written request for an amendment to its written charter or charter contract, as

---

2 Notice or Letter of Intent
applicable, pursuant to NRS 388A.276. The governing body of a charter school may not request such an amendment unless a majority of members of the governing body vote to approve making the request.”

2. Applicant submits a timely submitted notice.
3. SPCSA transmits a confirmation of receipt of the NOI and may contact the applicant with any questions or comments.
4. Applicant submits a timely submitted and Request for Amendment (RFA) including all applicable requested supporting documentation.
5. SPCSA transmits a confirmation of receipt of the RFA and may contact the applicant with any questions or comments.
6. SPCSA staff, and potentially external reviewers, begin the completeness check process. SPCSA Staff may contact the applicant for more information, for more clarity, or to let the applicant know their application is insufficiently complete and cannot be processed at this time without substantial improvements to completeness, clarification or other aspects.
7. Staff transmits to applicant confirmation of completeness or determination that the RFA application is substantially incomplete so that it will not be processed at this time.
8. Upon confirmation of completeness, SPCSA staff, and potentially external reviewers, begin the review process of the RFA. SPCSA Staff may contact the applicant for further clarification and with requests for additional information or to explain issues with the RFA.
9. Staff will discuss with applicant SPCSA staff’s likely recommendation based on staff’s review and analysis of the RFA submitted. Applicant may determine if it wishes to proceed.
10. Staff will schedule a Board meeting date during which to present applicant’s RFA along with staff’s recommendation.
11. If the Agency Board approves the RFA, then staff will
   a. work with the applicant to make the amendment changes to the contract and to secure an updated, mutually executed contract, to enable the school to proceed to implement the terms of the amendment.
   b. implement the process to monitor the fulfillment of any conditions of the amendment, pursuant to the amended contract.

12. In the alternative, pursuant to NAC 388A.305(2) and except “as otherwise provided in NAC 388A.310 to 388A.335, inclusive, if the governing body of a charter school requests an amendment to its written charter or charter contract, as applicable, pursuant to NRS 388A.276, the sponsor of the charter school may authorize its staff to approve the amendment as the sponsor deems appropriate.” In such a case, staff will
   a. work with applicant to make the amendment changes to the contract and secure an updated, mutually executed contract,
   b. implement the process to monitor the fulfillment of any conditions of the amendment.

Applicants may contact the following SPCSA staff with any questions regarding this RFA Application.
1. Mike Dang,
2. Danny Peltier,
3. Mark Modrcin,

Section VII: Application Instructions

Specifications

1. It is the responsibility of the applicant to ensure that the content is complete, detailed, and easily understood and followed by reviewers; external experts; and parents, families, and the general public.
2. Application responses made in this file should add no more than 50 pages to this approximately 40 page “core” application for a total of up to 90 pages—in addition to all required appendices/attachments.
3. RFA submittals must all be in an electronic format. The RFA “core” application must be in a searchable pdf format. (Do not print it to hard copy and scan it.) Site, architectural and similar plans which can only forward may be in the pdf format submitted to the applicant by their consultant or professional.
4. Leave the text of the questions in the document and add your responses following each question. This will facilitate reviews, document access (hyperlinked table of contents) and enable better public transparency.

5. Begin each major section (Executive Summary, Meeting the Need, Academic Plan, etc.) on a separate page.

6. All pages in the core application must remain consecutively numbered, as they are, in the footer and include the total number of pages, such as “Page 25 of 80.”

7. A RFA may not require all attachments described in this document. Place an “N/A” where appropriate—next to the respective “Attachment __.” Do not leave them blank.

8. The name of each attachment, e.g. “Attachment 1,” etc. must be placed in the header of the first page and header/footer of remaining pages to facilitate review and navigation. Bookmarking individual sections and attachments in Acrobat is strongly encouraged to enhance readability and facilitate a thorough review.

9. Attachments may have independent page numbering.

10. The table of contents must identify the page number of each major section of the narrative and each required attachment—or simply respond within the MS Word version of this Application with its Table of Contents.

11. You do not need to try to fix the Microsoft Word formatting in this application if the formatting doesn’t automatically generate the correct or best font or outline number/letter when you enter text. As long as you include your response in the proper section we will ignore a misplaced outline number/letter.

12. References and citations should be placed in the footer.

13. If a particular question does not apply to your team or application, simply respond with a statement explaining why the question is not applicable AND including the term “not applicable” or “N/A” within the sentence.

14. All questions, including those identified as “Not Applicable” and tables not utilized must be left in the document. Tables which are accompanied with directions permitting the school to modify the number of rows and to customize the designated content may be changed as indicated.

15. Any budget or numerically oriented sheets must be submitted in a working Microsoft Office Excel file in addition to a pdf attachment.

16. When submitting resumes and biographies of proposed new board members and staff, label each document with the individual’s affiliation with the proposed school (board member, principal, teacher, etc.) and combine the files into a single converted PDF document.

17. Review all elements of your request for completeness before submitting. Incomplete requests will not be accepted, and schools are not able to amend, revise, or supplement their request after it has been submitted unless the SPCSA, at its sole discretion, requests additional information or the SPCSA board votes to reject the request and the applicant chooses to resubmit a revised request at a later date.

18. Schools are strongly encouraged to maintain final Microsoft Word versions of all written materials. In the event that a school elects to resubmit a request with additional content and documentation, the school will be expected to use the Track Changes function to identify any additions or deletions to the application. Specific format requirements for such resubmissions will be furnished to applicants upon request.

19. Applicants are reminded that all requests for facilities or enrollment expansion amendments are public records and are posted on the SPCSA web site. Once a request is approved, it is expected that the complete charter application and the approved amendments will be posted on the school’s web site or will otherwise be made available via electronic means upon request from any member of the public. To ensure the broadest range of accessibility for public documents, the SPCSA strongly encourages applicants to consult the Accessibility Guidance offered by our peer authorizer, the Massachusetts Department of Elementary and Secondary Education:  http://www.doe.mass.edu/nmg/MakingAccessibleDocuments.pdf and http://www.doe.mass.edu/nmg/accessibility.html.

Applicants MUST submit amendment requests electronically in Epicenter, the statewide document management center for school submissions to the State Public Charter School Authority. All documents, other than budget documents and data submissions better suited to Excel, must be submitted as PDF documents. All PDF documents, other than those individual pages containing signatures or facilities documentation, must be submitted as converted (not scanned) documents.
Section VIII: Attachments for Applications

1) A letter (1-3 pages) approved and submitted by the governing body of the charter school clearly summarizing and explaining the RFA and the contract changes being requested, submitted with documentation (meeting minutes) showing the request was approved and submitted by the governing board of the charter school following a public meeting held pursuant to chapter 241 of NRS.

2) Letters of Community Support/Partnership
   a) May be scanned to PDF.

3) School and network leadership team job descriptions

4) Resumes for proposed school leader
   a) For RFAs where a new school leader would be installed

5) Student achievement data with NSPF rankings
   a) For the greater of the prior three, two, or one year(s), if available.

6) Competencies used for school leader selection
   a) For RFAs where a new school leader would be installed

7) Regional Director resume or job description
   a) Where applicable

8) CMO/Local Network organizational charts
   a) Where CMOs/EMOs are or will be involved

9) New Board Member Information Sheets
   a) For any current board members new since the opening or the last prior RFA

10) Incubation Year Planning Table
    a) For expansions into new facilities

11) EMO agreement documentation
    a) If school will contract with a non-profit or for-profit EMO for additional services or
    b) This expansion will result in additional payments to an existing EMO
    c) OR an assurance that the school is not contracting with an EMO

12) Operational execution plan

13) Budget narrative
    a) Include a description of planned/projected changes to enrollments with resulting budget impacts to revenues and expenses.

14) Financial Plan
    a) Submit working Excel model showing budgeted new/marginal/additional revenue and expense changes contemplated from proposed changes as well as impacts on surplus/deficits and statement of position
    b) Include copy of most recent annual budget submitted

15) Local Network Budget
    a) Where applicable

16) For schools which replicate an EMO or CMO model from another state which do not yet have Nevada performance data:
    a) School performance data sheet and data from network’s internal assessments demonstrating that the Nevada school is performing at a level similar to schools in other geographies.
    b) Historical financial documents for the entity including
       i) audited financial records for the entity and,
       ii) if any of the schools operated by the management organization are technically separate entities,
          (1) audited financials for each such school as well as any other campus by campus financial evaluations conducted by charter school authors.
c) At least three years of school financial audits are required for any school operating for three years or longer. This may be provided in the format of your choosing.

17) School Data Worksheet

**Section IX: Elements of Successful RFAs**

Successful amendment requests demonstrate the following characteristics:

<table>
<thead>
<tr>
<th>Domain</th>
<th>Criteria</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Organizational and Governance Accountability</strong></td>
<td>Strong Governing Team that Significantly Exceeds Statutory Minimum Criteria with Proven Track Record of Transparently and Accountably Governing a Multi-Million Dollar Public Entity</td>
</tr>
</tbody>
</table>
| **Leadership**                     | School and Network Leaders with Exemplary Track Record of Academic and Operating Results with Similar Model/Population  
                                           Strong Operating Team with Proven Track Record of Transparently and Accountably Operating a Multi-Million Dollar Public Entity |
| **Academic Accountability**        | Proven School Model With Proven Track Record of Producing 4/5 Star Results with Target Population                                |
| **Fiscal Accountability**          | Strong School and Network Financial Model With Proven Track Record of Increasing Annual Fund Balances³  
                                           Track Record of Clean Audits |
| **Business Relationships**         | Transparent and Appropriate Client/Vendor Relationship with Any Identified Service Providers                                      |

---

³ Such fund balance increases are intended to track free cash on hand, and should be exclusive of any capital refresh, expansion, or bond-mandated reserves budgeted for and maintained by the school.
Section X: General Requirements Section

A) EXECUTIVE SUMMARY

4 Pages or less per RFA

Provide a brief overview of your school, including:

1. Identification of the school, its location(s), enrollment(s)(most recent ADE quarter), brief history, brief description of its board members and key leadership team members

Mater Academy of Northern Nevada (MANN) is located at 2680 East, Ninth Street, Reno, Nevada, 89512. The school first opened in August of 2017 serving students in grades K-5. Today the school now serves students in grades K-7 and anticipates rolling out to K-8 by the 2020-2021 school year.

The school is currently led by Principal Gia Maraccini and is governed by a 7-member Board of Directors.

The current student enrollment is approximately 341. 68% of the student body identify as Hispanic/Latino, 9% Black/African-American, 4% Two or More, and 2% American Indian/Alaskan Native. Additionally, Approximately 94% of the student body qualify for Free/Reduced Lunch services (FRL), 38% are identified as English Learners (EL), and 13% have an Individualized Education Plan (IEP).

MANN recently received a 3-star School Rating for the Elementary School and a 5-star School Rating for its Middle School, both during the 2018-19 School Year. MANN Elementary School was the fastest improving school in the state, with the index score increasing 48 points in one year, and was recently returned to good standing by the SPCSA Board of Directors. MANN Middle School debuted as a 5 star school in the 2018-2019 school year, with an index score of 85.6, and has been recognized as a Shining Star school.

2. Statement and overview of the mission and vision

The mission of Mater Academy of Northern Nevada is to provide an innovative, challenging, multicultural education, preparing students to be global citizens and have a competitive edge in the 21st century workforce.

Mater Academy of Northern Nevada aspires to have students obtain a thirst for knowledge and a belief in the students’ self-efficacy. We strive to have the Mater Academy of Northern Nevada community actively involved in the learning of its students.

The vision of Mater Academy of Northern Nevada is to develop successful scholars with 21st century skills of communication, collaboration, critical thinking, and creativity. Students will be college and career ready with cross-cultural competence.

3. Specific statement of the request

(Example:) “The Board of the above named charter school, operating under a current contract with a start date of __July 18th, 2017__ and a six-year expiration date of __June 18th, 2023__ requests that the SPCSA approve this request to amend its charter school contract with the SPCSA regarding the following (check all that apply):

__ 1. Dual-Credit Programs
__ 2. EMOs: Amend charter contract with an EMO
__ 3. Enrollment: Expand enrollment in existing grades and facilities
__ 4. Enrollment: Expand enrollment in new grade levels
__ 5. Enrollment: Eliminate a grade level or other educational services
__ 6. Facilities: Acquire or construct a new or additional facility that will not affect approved enrollment
__ 7. Facilities: Occupy additional sites
8. Facilities: Relocate or consolidate campuses

9. Facilities: Occupy a temporary facility

X 10. Other (specify): **Enrollment cap modification request (From 505 students to 356)**

(See full list above of RFA amendment types)

Attach a copy of the document(s), including minutes, confirming approval of the RFA.

4. A summary explanation of the reasons that the charter school is seeking to make this specific requested change.

Mater Academy of Northern Nevada (MANN) is seeking approval from the Nevada State Public Charter School Authority to amend its current charter to contract its originally approved cap of 505 students to 356 students during the 2019-20 school year, which is an increase of over 10% from the previous year.

5. Description of proposed target model and target communities

MANN’s target community is in the central region of the greater Reno-Sparks Metropolitan area.

Mater Academy of Northern Nevada aspires to have students obtain a thirst for knowledge and a belief in the students' self-efficacy. We strive to have the Mater Academy of Northern Nevada community actively involved in the learning of its students.

Our core values drive all behavior and decision making at Mater Academy of Northern Nevada. We have developed and defined our values as a code of conduct for daily living in our learning community. Adults model these values so that our students may learn from our example. Modeling these values helps instill the importance of high personal standards and PRIDE leading towards an enriching life!

**Core Values:**
- Perseverance
- Respect
- Integrity
- Dedicated to Excellence
- Empathy

Mater Academy is affiliated with and it replicates the highly successful Florida Mater Academy charter school network that has demonstrated success with diverse, at-risk student populations, including English Language Learners. The Mater Academy model emphasizes positive, student-centered cultures that value equity, collaboration, and personalized learning.

6. Statement of outcomes you expect to achieve across the network of campuses

As a school, MANN’s Board, faculty, staff, and parents will work together to achieve the following academic, organizational, and financial goals:

- Students were assessed using the SBAC in 2017/18 and a baseline will be established. Once baseline data is established, the MANN Board will set progressive goals for the following school years.
- Increase incoming students’ math grade level equivalence by more than one year of growth as determined by iReady
- Increase incoming students’ reading grade level equivalence by more than one year of growth as determined by iReady.
- If an achievement gap exists between students in targeted at-risk student subgroups (economically disadvantaged, English Language Learners, students with disabilities and other at-risk groups) and the general student population, the school will work to decrease the achievement gap between each subgroup and the general student population by at least 30 percent (without reducing the rigor and performance of the general student population).
- The school will obtain and maintain a minimum cash reserve of 55 days by the end of year three.
- The school will generate a minimum of five percent fund surplus each school year.
• Each Governing Board member will participate in a minimum of four hours of professional development every year. Board Officers will attend a minimum of two hours of professional development specific to their office within the four hours required annually.
• The school will demonstrate at least a 90 percent satisfaction rating in an annual survey administered to parents or designated legal guardians of students attending the school each academic year.
• The licensed teacher retention rate will be at least 90 percent each year, not including separations for reasons of non-renewal of teacher contract, health and family.

In terms of this requested amendment to our charter application, we hope to achieve approval for our modified enrollment in existing grades.

Although MANN’s current enrollment is well below the originally approved enrollment cap of 505, SLAM hopes to be approved for the modification of its existing enrollment cap to 356 students for the 2019-20 school year, which is an increase of over 10% from the previous year.

7. Key components of your educational model for the expanded school

The key components of MANN’s educational model include the following:
• Honoring and building strength of community;
• Ensuring social justice for all students;
• Teaching with a sense of community by serving as “generalists first (teachers and scholars in education), specialists second (experts in a particular discipline)” and embodying multiple responsibilities (teacher-counselor-manager);
• Personalized teaching and learning;
• Collaborating with the principal to decide the course of study;
• Personalizing curriculum to introduce concepts otherwise abstract to the students;
• Coaching students to acquire skills to enhance their ability to learn; and
• Developing students’ self-efficacy.

In the formation of a teacher as coach and student as worker model, the teacher and students will form vital relationships. These relationships will give the teacher invaluable insight into each student’s life. These insights will provide opportunities for each teacher to draw relevant connections between the student’s life and the curriculum, thereby yielding more meaningful curricula.

8. The values, approach, and leadership accomplishments of your school or network leader and leadership team

Principal, Gia Maraccini, has more than 20 years of education experience as a special education teacher, an elementary and middle school teacher, and an instructional coach.

Principal Maraccini is passionate about building relationships that allow others to feel safe and take risks, then stepping back and reflecting on those risks and experiences in order to grow and learn. She enjoys supporting teachers as they journey through the process of becoming more reflective about their instructional practices and she delights in the “a-ha” moments teachers make as they deepen their individual capacity as a teacher and adult learner.

Principal Maraccini holds a master's degree in education administration from Grand Canyon University and a bachelor's degree in elementary/special education from the University of Nevada, Reno. She has also done advanced degree work in literacy and early/special education.

9. Key supporters, partners, or resources that will contribute to your expanded school’s success

MANN’s affiliation with Mater Academy, Inc. is a crucial partnership, as MANN is replicating the successful Florida Mater Academy charter school network that has proven successful with diverse, economically-disadvantaged, and ELL student populations. Additionally, Mater Academy received corporate SACS-CASI/AdvancED accreditation and has been recognized in News Week and US News and World Reports.
Another key partnership for MANN is with the Boys and Girls Club of the Truckee Meadows. At its location on East 9th Street in Reno, the Boys and Girls Club serves approximately 500 youth per day. In locating within the Boys and Girls Club facility, MANN will be able to partner with the Boys and Girls Club to provide important before and after school programs to meet the needs of the student population in the surrounding area.

As a replicated model school, MANN will also benefit from the support of Mater Academy of Nevada in Las Vegas. Principal Renee Fairless is committed to assisting MANN to help ensure its success.

MANN has received letters of support from and anticipates building long lasting relationships with the following organizations:

- Mater Academy, Inc.
- Boys and Girls Club of the Truckee Meadows
- Latin American Chamber of Business
- Big Brothers Big Sisters
- Sierra Arts Foundation
- Sierra Nevada Ballet
- KNPB Public Broadcasting
NOTE

1. **For all remaining General Requirements Sections:** Complete and submit all RFAs by answering remaining General Requirements Section questions.

2. **Indicate “No change” for any below requested response that has not changed from your charter school contract.**

3. **Indicate “N/A” for any below requested response in this General Requirements Section that is not applicable to your request. Applicants do not need to respond “N/A” to any Specific Requirements RFA section for which they are not applying.**

**B) MEETING THE NEED**

**TARGETED PLAN**

(1) Identify the community you wish to serve as a result of the expansion or RFA and describe your interest in serving this specific community.

MANN’s target community is the Reno-Sparks urban area. MANN’s Board’s interest in serving this specific community is to address the low-performing, double digit achievement gaps existing between the general and ELL student populations.

(2) Explain how your expansion model or RFA, and the commitment to serve this population, including the grade levels you have chosen, would meet the district and community needs and align with the mission of the SPCSA.

The Reno-Sparks area contains public schools that are at capacity or overcrowded, as well as low-performing in grades K-8. The demographics in the area consist of economically-disadvantaged students and a high percentage of ELLs. The Mater Academy model is tailored to help bridge the achievement gap for at-risk students and advance the entire student population forward.

In Florida, Mater Academy schools have experienced great success in reducing the achievement gap among its students and multiple Mater Academy campuses have been recognized by U.S. News as a top 100 school in Florida.4 In 2013, the College Board and the National Association of Secondary School Principals recognized Mater Academy for its successful creation of positive, student-centered school cultures that value equity, collaboration, and personalized learning.

To ensure achievement gaps are closed and every student progresses, the curriculum at MANN will include research-based strategies that have proven effective for students at all levels, but especially for students that are at-risk and ELL. MANN’s model aligns with the mission of the SPCSA because MANN’s innovative, challenging, and multicultural education will prepare students to be global citizens and obtain a competitive edge in the 21st century workforce. By providing students with a multicultural education through MANN’s enrichment program, students will become cross-culturally competent global citizens who are college and career ready.

**GROWTH RATE AND RATIONALE**

(1) Describe the school’s six-year growth plan for developing new schools in Nevada and other states. Please describe the proposed scope of growth over the next 6 years, including both the schools that the campuses the school has already been approved to open, those it is currently applying to open and any additional campuses that it anticipates applying to open in the next six years (number of campuses, locations, proposed six-year enrollment projections, and grade configuration/type of schools).

MANN first opened its doors to an educationally disadvantaged student population in August 2017. Today the school currently serves approximately 341 students in grades K-7. 68% of the student body identify as Hispanic/Latino, 9% Black/African-American, 4% Two or More, and 2% American Indian/Alaskan Native. Additionally, Approximately 4 http://www.usnews.com/education/best-high-schools/florida/rankings
94% of the student body qualify for Free/ Reduced Lunch services (FRL), 38% are identified as English Learners (EL), and 13% have an Individualized Education Plan (IEP).

The school currently does not have any solidified or board approved plans for developing new schools in Nevada.

a. Provide a rationale for the proposed six-year growth plan; for example, how the school determined the appropriate pace and scope of the proposed growth and why the school is well-positioned to implement the growth plan. If locating in a new community within your present county of location or a new county within Nevada, please explain the rationale for the geographic expansion. If planning to operate new campuses in other states, please explain the rationale for that expansion.

At this time, MANN is requesting an amendment to contract its enrollment in from its originally approved enrollment of 505 students to 356 student during the 2019-20 school year. Additionally, this amendment is being requested as the school has recently seen organic growth of its student population to beyond the 10% from the previous school year.

Previous/proposed enrollment is as follows:

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>K</td>
<td>43</td>
<td>50</td>
<td>50</td>
<td>50</td>
<td>50</td>
<td>50</td>
</tr>
<tr>
<td>1</td>
<td>30</td>
<td>41</td>
<td>50</td>
<td>50</td>
<td>50</td>
<td>50</td>
</tr>
<tr>
<td>2</td>
<td>28</td>
<td>41</td>
<td>42</td>
<td>50</td>
<td>50</td>
<td>50</td>
</tr>
<tr>
<td>3</td>
<td>33</td>
<td>26</td>
<td>50</td>
<td>50</td>
<td>50</td>
<td>50</td>
</tr>
<tr>
<td>4</td>
<td>31</td>
<td>36</td>
<td>50</td>
<td>50</td>
<td>50</td>
<td>50</td>
</tr>
<tr>
<td>5</td>
<td>17</td>
<td>33</td>
<td>50</td>
<td>50</td>
<td>50</td>
<td>50</td>
</tr>
<tr>
<td>6</td>
<td>0</td>
<td>24</td>
<td>42</td>
<td>50</td>
<td>60</td>
<td>60</td>
</tr>
<tr>
<td>7</td>
<td>0</td>
<td>0</td>
<td>22</td>
<td>50</td>
<td>60</td>
<td>60</td>
</tr>
<tr>
<td>8</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>25</td>
<td>50</td>
<td>60</td>
</tr>
<tr>
<td>TOTAL</td>
<td>182</td>
<td>251</td>
<td>356</td>
<td>425</td>
<td>460</td>
<td>480</td>
</tr>
</tbody>
</table>

Under the existing charter contract, the approved enrollment is as follows:

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>K</td>
<td>50</td>
<td>50</td>
<td>50</td>
<td>50</td>
<td>50</td>
<td>50</td>
</tr>
<tr>
<td>1</td>
<td>50</td>
<td>50</td>
<td>50</td>
<td>50</td>
<td>50</td>
<td>50</td>
</tr>
<tr>
<td>2</td>
<td>50</td>
<td>50</td>
<td>50</td>
<td>50</td>
<td>50</td>
<td>50</td>
</tr>
<tr>
<td>3</td>
<td>50</td>
<td>50</td>
<td>50</td>
<td>50</td>
<td>50</td>
<td>50</td>
</tr>
<tr>
<td>4</td>
<td>75</td>
<td>50</td>
<td>50</td>
<td>50</td>
<td>50</td>
<td>50</td>
</tr>
<tr>
<td>5</td>
<td>75</td>
<td>75</td>
<td>75</td>
<td>75</td>
<td>75</td>
<td>75</td>
</tr>
<tr>
<td>6</td>
<td>0</td>
<td>75</td>
<td>75</td>
<td>150</td>
<td>150</td>
<td>150</td>
</tr>
<tr>
<td>7</td>
<td>0</td>
<td>0</td>
<td>90</td>
<td>90</td>
<td>150</td>
<td>150</td>
</tr>
<tr>
<td>8</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>90</td>
<td>90</td>
<td>150</td>
</tr>
<tr>
<td>TOTAL</td>
<td>350</td>
<td>400</td>
<td>505</td>
<td>655</td>
<td>715</td>
<td>775</td>
</tr>
</tbody>
</table>

(2) Specifically identify the key risks associated with this growth plan and describe the steps the school is taking to mitigate these risks. Respondents should demonstrate a sophisticated and nuanced understanding of the challenges of replication in general and as they relate specifically to their school growth plans based on current and historic experience of charter school management organizations and similar types of multi-site social enterprises and non-profit and for-profit organizations. The response should detail specific risks and explain how the school will minimize the impact of each of these risks, and ideally provide contingency plans for them.
Examples may include:

a. Inability to secure facilities/facilities financing;
b. Difficulty raising philanthropic funding;
c. Insufficient talent pipeline/difficulty recruiting faculty;
d. Insufficient leadership pipeline/difficulty recruiting school leaders;
e. Misalignment between the founding school and leader and new campuses and leaders, and;
f. Ambiguous student performance outcomes and the need to curtail expansion if performance drops.

If approved, MANN’s adjusted enrollment brings on the obvious challenge of serving additional students who need additional attention, which could in turn affect MANN’s overall State Reported Star Rating. MANN has proven its ability to maintain high standards, high proficiency, and high growth as it has experienced increased enrollment in the past.

In order to ensure that all academic needs of all its students are met, MANN has already recruited and hired effective and quality teachers to lead students toward academic success. Additionally, through the leadership of Principal Maraccini and her great administration and teaching staff, MANN will continue to provide professional development and coaching and to ensure student success continues.

(3) Discuss lessons learned during the school’s past replication efforts and those of any replicated school or organization from another jurisdiction. For example: specifically identify each challenge encountered and how the school addressed them, as well as how the school would minimize such challenges for the proposed campuses.

MANN is not requesting to replicate at this time, but rather to contract their existing enrollment.

However, during its first two years of operation, MANN experienced low student academic results that fell far below the Board’s standards of quality and excellence that they wished to achieve. However, changes in administration/leadership were made and under the direction of Principal Maraccini, the school has begun to turn around and recently received a 3-star School Rating for the Elementary School and a 5-star School Rating for its Middle School, both during the 2018-19 School Year. The MANN Elementary School was the fastest improving school in the state, with the index score increasing 48 points in one year, and was recently returned to good standing by the SPCSA Board of Directors. The MANN Middle School debuted as a 5 star school in the 2018-2019 school year, with an index score of 85.6, and has been recognized as a Shining Star school.

PARENT AND COMMUNITY INVOLVEMENT

(1) Describe the role to date of any parents, neighborhood, and/or community members involved in the proposed expansion of the school.

MANN’s Board is a diverse, highly qualified group of individuals from Northern Nevada who are dedicated to improving their target community. The Board consists of professionals, including educators, community leaders, a financial advisor, an attorney, an aviation administrator, a parent and current elected official who are highly committed to increasing the educational options for students and improving the community.

Additionally, the Boys and Girls Club of the Truckee Meadows has been a critical and active partner from the beginning and provides enriching education opportunities for MANN’s students.

Additional beneficial school partnerships include: Big Brothers, Big Sisters and the Sierra Arts Foundation to ensure that the school maintains a strong support system in the region.

(2) Describe how you will engage parents, neighborhood, and community members from the time that the application is approved through the opening of the new campus(es) or grade levels. What specific strategies
will be implemented to establish buy-in and to learn parent priorities and concerns during the transition process and post opening?

A large majority of MANN’s target population (e.g. single-parent families, low socio-economic households, second language families, etc.) can be considered a “harder to reach” community and thus requires a more robust engagement process than may be required of other charter schools.

In order to reach their families, MANN markets via multiple modes so that all families are informed of their educational options. MANN understands their target community and knows that it can require grassroots recruitment campaigns to ensure they are aware of the choice program and their eligibility to apply for enrollment.

Their marketing campaign includes: school website, social media such as Facebook, flyers, direct mailers, advertisements in varying English and Spanish media, building relationships with community groups, and door-to-door approaches.

MANN also posts flyers in local public facilities such as the post office, community centers, and other locations of public access. The goal is to reach parents and legal guardians by using various means of information delivery. Promotional flyers and/or postcards are distributed via direct mail and/or through community groups and churches to ensure that families are aware of the school and their eligibility to apply for enrollment.

In addition, MANN’s Board has been building relationships with community groups and organizations since before the school was formally approved. In partnership with these organizations, informational events at open forums, such as in community centers, parks, and libraries, are held to inform the public about MANN and its offerings. All of these methods are key to a successful recruitment of a broad range of students.

3. Describe how you will engage parents in the life of the expanded school (in addition to any proposed governance roles). Explain the plan for building family-school partnerships that strengthen support for learning and encourage parental involvement. Describe any commitments or volunteer activities the school will seek from, offer to, or require of parents.

Parental involvement is a fundamental aspect of MANN’s mission and vision. MANN encourages parents to be active participants in their children’s education through volunteer opportunities at the school. MANN will develop a multi-tiered communication plan that will best fit the needs of their school’s community. This plan will include regularly scheduled communications through the following:

- E-mail newsletter: At least twice per quarter, parents will receive a newsletter updating them on school events and highlights. For families that do not have access to e-mail, a paper copy of the e-mail may be sent home with the student.
- MANN’s website: The school’s website will be a resource with a wealth of information for families. The website will be designed to meet the needs of the MANN community. The website will include information on:
  - MANN’s mission, vision and history
  - MANN’s school schedule and calendars
  - MANN’s curriculum
  - Frequently Asked Questions
  - MANN’s Governing Board Meetings: public notices, agendas, and minutes
    - MANN’s Governing Board Meetings will be open public meetings held, on average, every other month.
  - Directory of administration and staff
  - Uniform policy information and links for purchasing
  - News and announcements
  - Any other pertinent information that parents may need to know.
  - For a sample of what the MANN website may look like, please see http://www.materacademynv.org/
  - MANN Facebook Page
The school also uses workshops, parent meetings, open houses and other events to inform parents of involvement opportunities throughout the school year. Parents are notified of the e-mail newsletter, website, etc., as noted above. Other events and activities include:

- Quarterly Parent/Teacher Conferences: Hosted in the evenings at the school where parents can discuss topics that affect their children’s educational progress.
- Open houses, career fairs, family day: Events held yearly to recruit new students and maintain communication and involvement between MANN and the surrounding community.
- Parent Teacher Student Organization (PTSO): PTSO coordinates extra-curricular events involving the community. Through the PTSO and other such committees, parent and community members will also be able to partake in the school’s decision-making process. The school plans to provide parent workshops on education-related topics, such as decision-making regarding school performance and student assessment needs.
- Volunteering for school events: Chaperoning field trips, assisting with class projects, helping in the library or office, speaking during career week, participating in family day, conducting lunch and recess monitoring, helping with holiday events, etc.

Parent satisfaction is critical to the success of the school. As stated in the Bylaws, there will be a parent representative on MANN’s Board, as well as on MANN’s Academic Committee. MANN’s Academic Committee will be tasked with reviewing school data, ensuring academic expectations and goals are met, and providing insight to instructional activities that meet specific needs of the students. In addition, the public (specifically parents) is notified of board meetings and may be active participants by providing public comment and bringing relevant matters to the board’s attention. Parents are encouraged to visit teachers, administration, and the board to discuss concerns regarding their child’s education. MANN and parents work collectively to provide the best educational plan possible for each student’s learning needs. MANN encourages parental involvement in all aspects of their children’s education. MANN also follows a policy that encourages parents to volunteer a minimum of 30 hours per school year.

(4) Discuss the community resources that will be available to students and parents at the expanded school. Describe any new strategic partnerships the expanded school will have with community organizations, businesses, or other educational institutions that are part of the school’s core mission, vision, and program other than dual-credit partners discussed in subsequent sections. Specify the nature, purposes, terms, and scope of services of any such partnerships, including any fee-based or in-kind commitments from community organizations or individuals that will enrich student-learning opportunities. Include, as an Attachment__, existing evidence of support from new community partners such as letters of intent/commitment, memoranda of understanding, and/or contracts.

Community involvement is a crucial key to success in implementing the mission and vision of MANN. Community partnerships are extremely important, as they help provide students with a vast educational experience both in and out of the classroom. MANN will seek partnerships with community organizations that enrich the before and after school programs, field trips, guest speakers, etc. MANN has partnerships with the following organizations:

- Mater Academy, Inc.
- Boys and Girls Club of the Truckee Meadows
- Latin American Chamber of Business
- Big Brothers Big Sisters
- Sierra Arts Foundation
- Sierra Nevada Ballet
- KNPB Public Broadcasting
- Building Hope

(5) Describe the school’s ties to and/or knowledge of the target community. How has the school learned from and engaged with this community to date? What initiatives and/or strategies will you implement to learn from and engage the neighborhood, community, and broader city/county?

MANN’s Board is a diverse, highly qualified group of individuals from Northern Nevada who are dedicated to improving their target community. The Board consists of professionals, including educators, community leaders, a financial advisor, an attorney, an aviation administrator, a parent and current elected official who are highly committed to increasing the educational options for students and improving the community.
(6) Identify any organizations, agencies, or consultants that are partners in planning and expanding the school, along with a brief description of their current and planned role and any resources they have contributed or plan to contribute to the school’s development. If the school is new to this county, describe how your previous work has prepared you to establish relationships and supports in this new community.

The Board has partnered with Mater Academy, Inc. (the replicated school model and partner) and Academica Nevada (the Educational Management Organization) for the planning and establishment of MANN.
C) ACADEMIC PLAN

The requested modification of enrollment in existing grade levels and facility will not affect MANN’s current Academic Plan, and therefore Section C) Academic Plan is not applicable.

MISSION & VISION

The mission of your school should describe the purpose of your school, including the students and community to be served and the values to which you will adhere while achieving that purpose. The vision of your school should describe what success looks like for students, for the school as a whole, and for any other entities that are critical to your mission. The mission and vision statement should align with the purposes of the Nevada charter school law and the mission of the State Public Charter School Authority and serves as the foundation for the entire proposal.

Explain whether the proposed mission and vision for the school/network is different from the existing school’s mission and vision and how they differ. Describe the reasoning behind any modifications.

Explain whether the mission and vision outlined will replace the current mission and vision of the charter holder, or if the school proposes to complement a broader organizational mission and vision with campus or grade-level specific variants. How will the entity as a whole ensure consistency and coherence of its mission and vision?

CURRICULUM & INSTRUCTIONAL DESIGN

The framework proposed for instructional design must both reflect the needs of the anticipated population and ensure all students will meet or exceed the expectations of the Nevada Academic Content Standards.

(1) Historical Performance

(a) Performance Data: schools are only eligible to complete the amendment request and business plan if the existing schools meet the Authority’s eligibility criteria; these criteria reflect a proven academic track record of success with Nevada students and our operating expectations or similar performance in another state.

(i) A school is welcome to provide any additional historical academic performance metrics that fall outside of the operator’s contractual performance plan (e.g. average student growth on an adaptive test such as ACT Aspire, NWEA MAP, SCANTRON, Renaissance Learning’s STAR, etc.). If provided, describe student performance on these metrics.

(ii) Please only provide data in vendor-produced score reports and note that the Authority may require additional time and resources to review and vet such data.

(b) Interventions: Please explain any past performance that has not met the organization’s expectations. How was the underperformance diagnosed, how were appropriate intervention(s) determined, and how are they being implemented? What are the key areas in which existing schools/campuses need to improve, and what are the priorities to drive further success?

(2) Academic Vision and Theory of Change

(a) Model Non-Negotiables: What are the key non-negotiables (i.e. the key school design components, policies, practices, etc. that underlie school culture and academic outcomes) of your school model? Please include details about the critical elements that are constant across the organization's schools and those that may vary. Discuss any campus-level autonomies in implementing the educational plan.

(3) Performance Management

a) Measuring Progress: Describe the school’s approach to performance management across the network and with individual campuses, including the systems used to measure and evaluate both academic and non-academic performance of each site and of the network as a whole.
a. What performance management systems, processes, and benchmarks will the school use to formally assess this progress?

b. Explain how the school addresses underperformance and describe the corrective action plan procedures.

b) **Closure:** Describe the conditions that would cause the school to petition the Authority close a consistently low performing campus. Be specific about threshold metrics the school would use to inform its decision.

c) **College Readiness (HS Only):** Describe the mechanisms that the school employs to accurately, reliably, and consistently track college acceptance, enrollment, and persistence rates. If historical data is available on college acceptance, enrollment, and/or persistence rates, please include it. Cite the percent of total alumni for which the school has data on each metric. If data is not available, please include plans to create mechanisms to accurately, reliably, and consistently track student acceptance, enrollment, and persistence rates.

d) **Readiness to Replicate:** What academic, financial, and operational metrics does the school and its Board use to determine readiness for replication?

e) **Compliance:** Describe the proposed academic program and how it complies with the requirements of NRS 388A.366(1)(f) and NRS 389.018. Please complete the scope and sequence/standards alignment template (Excel document at [http://CharterSchools.nv.gov/uploadedFiles/CharterSchoolsNVgov/content/Grocers/Alignment Template.xlsx](http://CharterSchools.nv.gov/uploadedFiles/CharterSchoolsNVgov/content/Grocers/Alignment Template.xlsx)) for each class scheduled to be provided by the school for each grade level to be served following this proposed expansion. For example, a school that currently serves students in K, 1, and 2 which seeks to add grades 3 and 4 would provide the scope and sequence/standards alignment for each class/subject area in the grades currently served along with the scope and sequence/alignment for each of the proposed new grades.

f) **Instructional Strategies:** Describe the instructional strategies that you will implement to support the education plan and why they are well suited for the anticipated student population—including a detailed discussion of these strategies for both the expanded grades and for all existing grades. For each grade level to be served by the charter school following the expansion, identify and describe in detail the data, methods, and systems teachers will use to provide differentiated instruction to students. Please note that SPCSA schools typically start with students performing across a broad spectrum from years below grade level to advanced learners. Include the professional development teachers will receive to ensure high levels of implementation.

g) **Remediating Academic Underperformance:** Describe the school’s approach to help remediate students’ academic underperformance both for both the expanded grades and for all existing grades. Detail the identification strategy, interventions, and remediation to be implemented. Cite the research/rationale for the chosen methods. How will you measure the success of your academic remediation efforts (in year 1 of the expansion, year 3, year 5, and beyond)? How will you communicate the need for remediation to parents? How will staffing be structured to ensure that gifted students are adequately supported?

h) **Identifying Needs:** Describe how you will identify the needs of all students in both the expanded grades and for all existing grades. Identify the research-based programs, strategies and supports you will utilize to provide a broad continuum of services, ensure students’ access to the general education curriculum in the least restrictive environment, and fulfill NV’s required Response to Intervention model.

i) **Intellectually Gifted Students:** Explain how the school will identify and differentiate to meet the needs of intellectually gifted students in both the expanded grades and for all existing grades in a way that extends their learning and offers them unique, tailored opportunities. Please note that Nevada law classifies intellectually gifted students as eligible for specific support services. How will staffing be structured to ensure that gifted students are adequately supported?

j) **Enrichment Opportunities:** Describe the enrichment opportunities that will be available to students performing at or above grade level in both the expanded grades and for all existing grades as part of the school’s comprehensive strategy to ensure that all pupils are making accelerated academic progress.

k) **Matriculation:** Explain how students will matriculate through the school (i.e., promotion/retention policies) and how stakeholders will be informed of these standards.

---

**SCHOOL STRUCTURE: CALENDAR AND SCHEDULE**
a) Discuss the annual academic schedule for the school, including the calendar for the proposed new grades. Explain how the calendar reflects the needs of the student population and the educational model.

b) Describe the structure of the school day and week for both the proposed new grades and for existing grades. Include the number of instructional minutes/hours in a day for core subjects such as language arts, mathematics, science, and social studies. Note the length of the school day, including start and dismissal times. Explain why the school’s daily and weekly schedule will be optimal for the school model and for student learning. Provide the minimum number of hours/minutes per day and week that the school will devote to academic instruction in each grade.

c) Describe your goal for student attendance and explain how you will ensure high rates of student attendance. Who will be responsible for collecting and monitoring attendance data? What supports will be in place to reduce truancy and chronic absenteeism?

DISTANCE EDUCATION
(Distance Education Expansion Amendments)

A charter school that wishes to provide distance education (online, virtual, cyber, etc.) courses and/or programs (NRS 388.820-388.874 and NAC 388.800-388.860) must submit a distance education application to the Nevada Department of Education prior to or in conjunction with its amendment request to the SPCSA.

For applicants who do not propose to offer a program of distance education or who already have approval to operate such a program, please provide a brief statement explaining that the questions in this section are not applicable.

1. Describe the system of course credits that the school will use.
2. Describe how the school will monitor and verify the participation in and completion of courses by pupils.
3. Describe how the school will ensure students participate in assessments and submit coursework.
4. Describe how the school will conduct parent-teacher conferences.
5. Describe how the school will administer all tests, examinations or assessments required by state or federal law or integral to the performance goals of the charter school in a proctored setting.

PRE-KINDERGARTEN PROGRAMS
(All Operators Currently Operating or Proposing to Operate Pre-K)

A charter school that wishes to provide pre-kindergarten services to students who will later enroll in its K-12 programs must apply separately to the Nevada Department of Education to offer education below the kindergarten level following charter approval. Approval to offer pre-kindergarten cannot be guaranteed. Consequently, revenues and expenditures related to pre-kindergarten should not be included in the initial charter application budget. Please note that state-funded pre-kindergarten programs are not directed through the state Distributive Schools Account for K-12 education. In addition to a limited amount of state pre-kindergarten funding available through the Department of Education, the SPCSA is also a sub-recipient of a federal grant to expand early childhood services in certain high-need communities through programs approved by NDE. Applicants are encouraged to review resources available at http://www.doe.nv.gov/Early_Learning_Development/. For applicants who do not propose to offer pre-kindergarten, please provide a brief statement explaining that the questions in this section are not applicable.

1. Identify whether the school plans to offer pre-kindergarten in the first year of operation at the new campus or in any subsequent year of the charter term.
2. Identify whether the school will offer fee-based pre-kindergarten services. If the school does plan to offer fee-based pre-kindergarten, explain how the school will ensure that parents will be informed both initially and on an ongoing basis that both state and federal law preclude a K-12 charter school from giving admissions preference to students to whom it has previously charged tuition.
(3) Describe the school’s plans for ensuring that the pre-kindergarten program aligns with the mission, vision, and program of the school’s other grades and meets all other state requirements.

(4) Explain how the school’s proposed pre-kindergarten program may meet the federal pre-kindergarten expansion grant criteria.

**HIGH SCHOOL GRADUATION REQUIREMENTS AND POSTSECONDARY READINESS**

*(New High School Amendments Only)*

High schools approved by the SPCSA will be expected to meet or exceed Nevada graduation requirements. For operators who do not propose to operate a high school program during the initial charter term or who already have approval to operate a high school, please provide a brief statement explaining that the questions in this section are not applicable.

(1) Explain how the school will meet state requirements. Describe how students will earn credit hours, how grade-point averages will be calculated, what information will be on transcripts, and what elective courses will be offered. If graduation requirements for the school will exceed those required by the State of Nevada, explain the additional requirements.

(2) Explain how the graduation requirements will ensure student readiness for college or other postsecondary opportunities (e.g., trade school, military service, or entering the workforce).

(3) Explain what systems and structures the school will implement for students at risk for dropping out and/or not meeting the proposed graduation requirements, including plans to address students who are overage for grade, those needing to access credit recovery options, and those performing significantly below grade level.

**SPECIAL POPULATIONS**

Pursuant to State and federal law, SPCSA schools are required to serve the needs of all students in special populations. Beginning in the 2017-18 school year, the State of Nevada will switch to a weighted formula for special education. For the first time, this will provide for equitable special education funding across all Nevada public schools. Over time, this will necessitate current SPCSA-sponsored charter schools moving from a defined continuum of service to a broader continuum of services. All operators submitting amendment requests to the SPCSA after the conclusion of the 2015 Legislative Session should plan on offering students a broad continuum of services.

The SPCSA operates under the following principles with regards to special populations of students:

SPCSA schools serve all eligible students. SPCSA schools do not deny the enrollment of any student based on needs or disability.

1. SPCSA schools are to ensure streamlined access for all students requiring special programs.
2. SPCSA schools develop programs to support the needs of their students.
3. SPCSA schools do not counsel or kick any students out.
4. SPCSA schools utilize best practices to expose students to the most inclusive environments appropriate.
5. If needed, an SPCSA school is responsible for developing more restrictive placements to meet the needs of the highest needs students, including but not limited to clustered placements in consortium with other charter schools.
6. SPCSA schools are responsible for providing high functioning, trained special education teams, which focus on student advocacy and high expectations. IEP teams (including school’s leadership) make placement decisions at IEP meetings. Decisions are made based on evidence/data to support what is best for the student.

Special Education
(1) Track Record: Please explain the extent to which the board and leadership team (instructional leader, etc.) has experience working to achieve high academic outcomes of students with disabilities, including students with mild, moderate, and severe disabilities.

(2) Identification: Describe in detail the school’s Child Find process. How will the school identify students in need of additional supports or services?

a) (Elementary Schools Only) How will the school accurately identify students prior to and following enrollment (e.g., those who require pre-school special education and related services) and in the early grades (PreK, K, 1, or 2) for appropriate services?

b) (Middle and High Schools) How will the school identify and serve students who require special education services and develop transition plans?

(3) (All Schools) How will the school handle over-identification of students as having a disability that qualifies them for special education services? What will be the process to transition a student out of special education who has been incorrectly identified as having a disability in the past?

a) Continuum of Services: How will the school provide a broad continuum of instructional options and behavioral supports and interventions for students with a range of disabilities? Specifically describe how students with severe intellectual, learning, and/or emotional disabilities will be served. Provide a chart which graphically illustrates the continuum of services which identifies, by disability and level of severity, the means by which students with disabilities will be able to receive an appropriate public education in the least restrictive environment (note—this graphic may be created using a commercial program like Microsoft Visio or a free or low-cost internet-based solution such as Lucidchart). Identify the resources, personnel (including administrative responsibilities), and direct and related services the school is likely to provide both within general education classrooms and in other settings (e.g., collaborative team teaching (CTT), Special Education Teacher Support Services (SETSS), speech therapy, physical therapy, occupational therapy, counseling, etc.) as well as the services or settings that will be provided through a consortium or other collaborative initiative with other charter schools or through a third party contract.

(4) Enrollment: Describe the school’s strategy and plan to recruit, enroll, and retain students with disabilities. How will the school proactively address parent and community perceptions around the availability and appropriateness of the charter school to the needs of students with disabilities?

(5) General Education Collaboration/Access: How will special education and related service personnel collaborate with general education teachers (e.g., team teaching, team planning, etc.) to ensure that all students are able to access a rigorous general academic curriculum?

Staffing: How will you ensure qualified staffing to meet the needs of students with disabilities across a broad continuum? Note: Federal and Nevada law requires licensure for the special education teachers, related service personnel, and psychologists at all charter schools, including those which are permitted to waive other licensure requirements due to their academic track record.

(1) Staff Development: How does the school plan to train general education teachers to modify the curriculum and instruction to address the unique needs of students with disabilities across a broad continuum?

(2) Discipline: Explain how the school will protect the rights of students with disabilities in disciplinary actions and proceedings and exhaust all options in order to promote the continuation of educational services in the home school.

(3) Monitoring: What are your plans for monitoring and evaluating both the progress and success of students who qualify for special education and related services across a broad continuum, and the extent to which your special education program complies with relevant federal and state laws? How will curriculum and instructional decisions be tracked and monitored by IEP teams and school personnel?

(4) Parental Involvement: What appropriate programs, activities, and procedures will be implemented for the participation of parents of students with a broad range of disabilities?

(5) For Distance Education Schools: Describe how the school will provide appropriate services in the distance education learning environment to students with disabilities across a broad continuum. If you are not proposing to operate a distance education or virtual school, please explain that this is not applicable.
**D) FINANCIAL PLAN**

This section must be completed for all applications.

(1) Describe the systems and processes by which the school will manage accounting, purchasing, payroll, and audits. Specify any administrative services expected to be contracted for the school and describe the criteria and procedures for the selection of contractors and the mechanism by which the board will monitor and hold the contractor responsible for providing such services.

The Mater Academy of Northern Nevada Board oversees all aspects of the fiscal management of the school. The auditors, accountants, and educational management company retained by the Board, work as to team to develop financial statements and accounting reporting templates to ensure compliance with state and federal reporting guidelines. Under the supervision of the Board’s Treasurer and in conjunction with the school’s audit firm, Academica Nevada is responsible for the school’s bookkeeping, financial reporting, and financial liability. The school principal will supervise the day-to-day cash collections at the school.

The person designated to draw all orders in pursuant to NRS386.573 for the payment of monies belonging to the charter school is the Principal. Each campus employs an office manager to work with Academica Nevada. All claims for payment from charter school funds are processed by Academica Nevada in conformance with charter school procedures. Payment is authorized against invoices properly supported by approved purchase orders with properly submitted vouchers approved by the governing body.

The campus principals are responsible for assuring that budget allocations are observed and that total expenditures do not exceed the amount allocated in the budget. The Board outsources payroll processes to a 3rd party vendor. Preparation of payroll, including time schedules and payroll periods, will be done in accordance with each employee’s agreement with the governing body. Employee health, accident, dental and other types of insurance will be provided as outlined in the agreements. mandatory payroll deductions will be withheld as required by state and federal law. Payroll information will be uploaded by the office manager into the portal provided by the vendor in time for the payroll vendor to process all payroll information.

Mater Academy of Northern Nevada complies with the Model Financial Procedures for Charter Schools, developed by the NDE in 2008 and as may be revised by the SPCSA. The function of charter school purchasing is to serve the educational program by providing the necessary supplies, equipment, and services. The governing body will appoint the purchasing agent. He/She will be responsible for developing and administering the charter school’s purchasing program. Any officer or employee of the governing body may incur no obligation unless that expenditure has been authorized in the budget or by governing body action and/or governing body policy. In all cases, calling for the expenditure of charter school money, except payrolls, a requisition and purchase order system must be used. Unless authorized by the administrator, no purchase will be authorized unless covered by an approved purchase order. No bills will be approved for payment unless purchases were made on approved orders. The administrator will review bills due and payable for the purchase of supplies and services to determine if they are within budget amounts. After appropriate administrative review, the administrator will direct payment of the just claims against the charter school. The administrator is responsible for the accuracy of all bills and vouchers.

(2) **Attachment 13.** Present a budget narrative including a detailed description of assumptions and revenue estimates, including but not limited to the basis for revenue projections, staffing levels, and costs. The narrative should specifically address the degree to which the school budget will rely on variable income (e.g., grants, donations, fundraising, etc.). There is no page limit for the budget narrative. Include the following:

(a) A detailed discussion of Per-Pupil Revenue: Use the figures provided in developing your budget assumptions.

The budget created for Mater Academy of Northern Nevada includes the per-pupil revenue assumption of $7,402 for the current fiscal year of operation (2019-2020), with an estimated 1.30% increase each subsequent year thereafter. Assumption of $7,402 was based on the per-pupil revenue currently being funded during the 19-20 school year.

(b) Anticipated Funding Sources: Indicate the amount and sources of funds, property or other resources expected to be available through banks, lending institutions, corporations, foundations, grants, etc. Note which are secured and which are anticipated and include evidence of commitment for any funds on which
the school’s core operation depends in a clearly identified component of Attachment 13. Please ensure that your narrative specifically references what page this evidence can be found on in the attachment.

Refer to Attachment 13 (Budget Narrative) for a more detailed overview of all anticipated funding sources.

(c) Anticipated Expenditures: Detail the personnel and operating costs assumptions that support the financial plan, including references to quotes received and the source of any data provided by existing charter school operators in Nevada or other states.

Refer to Attachment 13 (Budget Narrative) for a more detailed overview of all anticipated expenditures.

(d) Discuss in detail the school’s contingency plan to meet financial needs if anticipated revenues are not received or are lower than estimated, including both the scenarios identified in subsections e and f.

Mater Academy of Northern Nevada has presented a fiscally conservative budget for their first 5-years of operation. However, if student enrollment is lower than expected, many budgeted expenses will decrease as a result; this includes EMO/CMO Fees, student supplies, IT fees, etc. Refer to Attachment 13 (Budget Narrative) for a more detailed overview of all anticipated budgeted expenses.

(e) Year 1 cash flow contingency in the event that state and local revenue projections are not met in advance of opening.

Mater Academy of Northern Nevada collaborates closely with Academica Nevada in searching and applying to receive grants deemed beneficial to the school in order to further support the planning and implementation of the charter.

(f) Year 1 cash flow contingency in the event that outside philanthropic revenue projections are not met in advance of opening.

Mater Academy of Northern Nevada did not rely on philanthropic revenue for their operations in their budget. Refer to Attachment 14 (School Budget) for a detailed overview of all the budgeted revenue and expenses.

(3) Submit a completed financial plan for the proposed school as an Attachment 14 (the format of this is left to the applicant’s discretion but must be clear and sufficiently detailed to permit Authority staff, external reviewers, and the general public to review of all elements of the school’s business plan and gauge alignment and consistency with the academic program, operating plan, and budget narrative).

Refer to Attachment 14 (School Budget)

(4) Submit, as an Attachment 15, a detailed budget for the operator at the network level (the format of this is left to the applicant’s discretion but must be clear and sufficiently detailed to permit Authority staff, external reviewers, and the general public to review of all elements of the school’s business plan and gauge alignment and consistency with the academic program, operating plan, and budget narrative).

Refer to Attachment 14 (School Budget) – Attachment 15 (Network Budget) Not Applicable

(5) Provide, as an Attachment 16, historical financial documents for any affiliated CMO from another state or any EMO providing services to the school, including audited financials for each school operated by the affiliate as well as any other campus by campus financial evaluations conducted by charter school authorizers. At least three years of school financial audits are required for any school operating for three years or longer. Such financials must be provided as converted PDF documents to ensure accessibility.

Available upon request.

(6) Complete the audit data worksheet in Attachment 17. In the info tab, please identify any schools or campuses listed under the student achievement tab for which, pursuant that relevant state’s charter law, financial data is consolidated for reporting and auditing purposes in the independent audits provided in Attachment 17.

Refer to Attachment 17 (Audit Data)

(7) Provide a six-year development plan that addresses the annual and cumulative fundraising need at the network and school levels including a description of the staff devoted to development. The plan should include a history of the school’s fundraising outcomes and identify funds that have already been committed toward fundraising goals. The plan should also identify the role of the members of the board, particularly as relates to give/get requirements, and should demonstrate alignment with the expectations for board members discussed elsewhere in the amendment request. If funds are raised at a partner organization level, describe the methodology to be used in allocating funds to the school and the proposed campuses. If the school has not raised any funds to
support its programming to date and the budget does not include any fundraising activity, please explain that this question is not applicable to your school.

Mater Academy of Northern Nevada does not rely on fundraising programming to support the day-to-day operation of their school and as such this question is not applicable to Mater Academy of Northern Nevada.

(8) Describe the campus, school, and any management organization distinct responsibilities in the financial management and oversight of the proposed campuses, including, but not limited to, their respective roles in overseeing or implementing internal controls and in making financial management decisions including budget development. Detail the process and frequency by which key financial information is communicated to and reviewed by the various organizations and different levels of leadership and governance.

The financial policies and procedures adopted by the Board are reflected at each of the campuses. The Board, Mater Academy Principal, and Academica Nevada will work with and train the school principal and office manager in all financial policies and procedures. The Mater Academy of Northern Nevada Board oversees all aspects of the fiscal management of the school. The Board will review financial statements at minimum once per quarter and Academica Nevada will prepare the financial statements for the designated board meetings. Academica will meet with school principals during the development of annual budgets to collaborate in creating a complete budget. Academica Nevada will then present annual budgets to the Board for their consideration. Under the supervision of the Board’s Treasurer and in conjunction with the School’s audit firm, Academica Nevada is responsible for the school’s bookkeeping, financial reporting, and financial liability. The principal of the school will supervise the budget and day-to-day cash collections at the school. Academica Nevada will meet regularly with the school principal to review their budgets.
E) OPERATIONS PLAN

♦ Indicate “No Change” to the sections or subsections below, where applicable. Otherwise, all applications require completion of this section.

1. Historical performance
   (a) Performance Data: schools are only eligible to complete the amendment request and business plan if the existing schools meet the Authority’s eligibility criteria; these criteria reflect a proven academic track record of success with Nevada students and our operating expectations or similar performance in another state. Please provide a narrative demonstrating that the school meets the organizational criteria for approval.
   No change. Not applicable.
   (b) Interventions: Please explain any past organizational/compliance performance that has not met expectations. How did the governing body diagnose the under-performance, how were appropriate intervention(s) determined by the governing body, how are they being implemented by staff, and how is the governing body monitoring implementation of the interventions on a monthly basis?

   During its first two years of operation, MANN experienced low student academic results that fell far below the Board’s standards of quality and excellence that they wished to achieve. However, changes in administration/leadership were made and under the direction of Principal Maraccini, the school has begun to turn around and recently received a 3-star School Rating for the Elementary School and a 5-star School Rating for its Middle School, both during the 2018-19 School Year.

   (c) What are the key areas in which the existing school or schools/campuses need to improve, as determined by the governing body, and what are the priorities to drive further success?

   If approved, MANN’s governing board intends to focus on data driven results and decision-making and increasing community partnerships.

2. Organization governance structure & board development:
   (a) Describe how the organization’s governance structure will adapt to oversee and support the 6-year growth plan and addition of new school(s). Include any impact on: (1) the composition of the Board, the Board’s roles and responsibilities, and the Board’s development priorities and (2) the Board’s relationship to individual campuses.

The requested modification of enrollment in existing grade levels and facility will not affect MANN’s Board composition, their roles and responsibilities, or the Board’s development priorities. Therefore, this question is not applicable.

   (b) Describe the diverse skillsets that currently exist on the Board and note any additional type of expertise that the Board may seek to help support the growth plan.

The Board Members of MANN are highly qualified in their professional fields, and bring substantial administrative, business operations, finance, legal and educational qualifications to the Governing Body of the school. The requested modification of enrollment in existing grade levels and facility will not affect MANN’s Board composition, their roles and responsibilities, or the Board’s development priorities. Therefore, this question is not applicable.

   (c) Identify any Board development requirements relative to the organization’s governance needs at each stage of growth.

No change. The requested modification of enrollment in existing grade levels and facility will not affect the Governing Boards’ governance needs. Therefore, this question is not applicable.

   (d) Describe how the Board identifies and addresses conflicts of interest. Attach a code of ethics that includes a formal conflict of interest policy and specifies the procedures for implementing the policy.

No change. The requested modification of enrollment in existing grade levels and facility will not affect the Governing Boards’ governance needs. Therefore, this question is not applicable.
3. Organization charts and decision-making authority:

   (a) Provide the following organizational charts:

   (i) Current
      (ii) Vision for school in three years (clearly identify both campuses requested in this amendment request as well as any additional campuses that the operator anticipates applying to open within three years)
      No change. The requested modification of enrollment in existing grade levels and facility will not affect MANN’s organizational chart or decision-making authority. Therefore, this question is not applicable.

   (iii) Vision for school in six years (clearly identify both campuses requested in this amendment request as well as any additional campuses that the operator anticipates applying to open within six years)
      No change. The requested modification of enrollment in existing grade levels and facility will not affect MANN’s organizational chart or decision-making authority in 6 years. Therefore, this question is not applicable.

   The organization charts should represent all national and state operations and clearly delineate the roles and responsibilities of – and lines of authority and reporting among – the governing board, staff, any related bodies (e.g., advisory bodies or parent/teacher councils), and any external organizations that will play a role in managing the schools. If the school intends to contract with an education management organization or other management provider, clearly show the provider's role in the organizational structure of the school, explaining how the relationship between the governing board and school administration will be managed. Please include all shared/central office positions and positions provided by the Management Organization (CMO or EMO) in the organizational chart, if applicable.

4. Describe the proposed organizational model; include the following information:

   a) Job descriptions for each leadership or shared/central office role identified in the organizational chart (provide as an Attachment)
      No change. The requested modification of enrollment in existing grade levels and facility will not change MANN’s job descriptions or shared/central office roles. Therefore, this question is not applicable.

   b) Resumes of all current leadership (provide as an Attachment).
      No change. This question is not applicable.

   c) Previous student achievement data for the proposed instructional leaders at each proposed campus (if available) (provide as part of Attachment)
      No change. This question is not applicable.

5. Describe the leadership team’s individual and collective qualifications for implementing the multi-site school design and business and operating plan successfully, including capacity in areas such as:

   (a) School leadership;
   (b) School business operations and finance;
   (c) Governance management and support to the Board;
   (d) Curriculum, instruction, and assessment;
   (e) At-risk students and students with special needs;
   (f) Performance management; and
   (g) Parent and community engagement.

   No change. This question is not applicable.

6. Explain who is responsible for school leader coaching and training and what those processes will look like in action. Please include any existing competencies used for school leader selection and evaluation, if available (provide as an Attachment).

   No change. This question is not applicable.
7. Explain your school leader’s role in the successful recruitment, hiring, development and retention of a highly effective staff.

   No change. This question is not applicable.

8. Explain your campus instructional leader’s role in providing instructional guidance and school culture guidance. How will the leadership team work in support of the campus instructional leader’s guidance?

   No change. This question is not applicable.

9. What systems are in place in your leadership team structure to ensure redundancies in knowledge and skill?

   No change. This question is not applicable.

2. LEADERSHIP FOR EXPANSION

   a) Describe the operator’s current or planned process for recruiting and training potential network leaders. Explain how you have developed or plan to establish a pipeline of potential leaders for the network as a whole. If known, identify candidates already in the pipeline for future positions.

   No change. This question is not applicable.

   b) Identify the proposed regional director candidate, if applicable, and explain why this individual is qualified to lead the expansion of the organization (provide a resume as an Attachment). Summarize the proposed leader’s academic and organizational leadership record. Provide specific evidence that demonstrates capacity to design, launch, and manage a high-performing charter school network.

   There is no regional director nor plans to acquire a regional director at this time. This question is not applicable.

   c) If a regional director candidate has not yet been identified, provide the job description (as an Attachment) or qualifications and discuss the timeline, criteria, and recruiting and selection process for hiring the regional director. Note: It is strongly encouraged that schools proposing to open new campuses in the 2018-19 school year, identify the regional leader (Regional Director, Executive Director, etc.) in the proposal. The SPCS A reserves the right to require schools which do not have network leadership and support position candidates identified to defer opening new campuses until the 2018-19 school year and to add additional criteria to the pre-opening requirements for such campuses.

   There is no regional director nor plans to acquire a regional director at this time. This question is not applicable.

3. STAFFING

   a) Complete and submit a working copy of the RFA Staffing & Enrollment Worksheets Excel file. indicating projected staffing needs for the proposed campuses over the next six years. Schools should also complete the second table outlining projected staffing needs for the entire network over the next six years. Include full-time staff and contract support that serve the network 50% or more. Change or add functions and titles and add or delete rows as needed to reflect organizational plans.

   Sample Excerpt—Complete using Excel file

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Management Organization Positions</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>[Specify]</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>[Specify]</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>[Specify]</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>[Specify]</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>[Specify]</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>[Specify]</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>[Specify]</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>[Specify]</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>[Specify]</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
Please see Attachment 13 and Attachment 14.

### 4. HUMAN CAPITAL STRATEGY

Describe your strategy, plans, and timeline for recruiting and hiring teachers for a multi-site charter school. Explain key selection criteria and any special considerations relevant to your school design. Note: schools with strong track records of academic success, as determined by the Department of Education, are eligible to waive teacher licensure requirements for all teachers except for special education and ELL professionals as long as they meet all other federal and state requirements. Maintaining such a waiver is contingent on the school continuing to achieve at the 3 Star level or higher (or equivalent) on the statewide system of accountability. Please refer to Section 46 of SB509 (2015 session) for additional information.

a) Recruitment: Identify whether recruitment will be managed at the campus or network level. Identify key partnerships and/or sources the operator will rely upon of teachers and leaders. Identify the process the operator will rely upon to identify and develop high-quality leaders and high-quality teachers.

b) Leadership Pipeline: Discuss the specific measures and timelines the organization will employ to identify and develop organizational and school leaders. For example, explain:
   1) How the school plans to identify leadership internally and externally;
   2) Who will be responsible for hiring leaders;
   3) Formal and informal systems that will prepare leaders for their responsibilities;
   4) The school’s philosophy regarding internal promotions;
   5) The timing for identifying leaders in relation to the launch of a new campus; and,
   6) Internal or external leadership training programs.

c) Professional Development: Identify the school’s plan to meet professional development needs. Include whether professional development will be managed at the school or network level and how new campuses will be added to existing professional development. Also identify the method the school will use to determine the effectiveness of professional development.

d) Performance Evaluations and Retention: Identify the school’s approach to staff performance evaluations. Identify how frequently the organization plans to: evaluate teachers, campus administrators, and network leaders and staff, who will evaluate whom, and how the organization plans to retain high-performing teachers and administrators?

e) Compensation: Explain the board’s compensation strategy and salary ranges for network and school level staff. Discuss how the compensation structure enables the organization to attract and retain high quality staff and describe any incentive structures such as bonuses or merit pay. Compare the proposed salary ranges to those in other organizations, charter schools and local districts, as applicable.

This question is not applicable. The requested modification of enrollment in existing grade levels and facility will not affect these components.

### 5. SCALE STRATEGY

a) Describe the steps that you will take to scale your model to new sites, including the people involved and the resources contributed both by the founding campus and the new campuses.

b) If the school is affiliated with a CMO or EMO that operates schools in other states, compare your efforts to scale operations to Nevada to past scale efforts in other states.

c) Describe your plan for embedding the fundamental features of the model that you described in the transformational change section in each new campus that you plan to open.

d) Explain any shared or centralized support services the management organization will provide to campuses in Nevada.
e) Describe the structure, specific services to be provided, the cost of those services, how costs will be allocated among campuses, and specific service goals of the network. Please also include how the school will measure successful delivery of these services. In the case of a charter management organization proposing to contract with an education management organization, service goals should be outlined in the term sheet and draft contract provided later in Attachment ___. Note that Nevada law allows charter schools to contract for the management or operation of the school with either a for-profit or non-profit education management organization.

f) Using the table below, summarize the division school- and organization-level decision-making responsibilities as they relate to key functions, including curriculum, professional development, culture, staffing, etc. This division of responsibilities will be evaluated both in the context of Nevada law and regulation and best organizational and authorizing practices nationally.

These questions are not applicable. Scaling the school to new sites is not related to the requested modification of enrollment in existing grade levels and facility.

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Performance Goals</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Curriculum</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Professional Development</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Data Mgmt &amp; Interim Assessments</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Promotion Criteria</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Culture</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Budgeting, Finance, and Accounting</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Student Recruitment</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>School Staff Recruitment &amp; Hiring</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>HR Services (payroll, benefits, etc.)</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Development/ Fundraising</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Community Relations</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>IT</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Facilities Mgmt</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
6. STUDENT RECRUITMENT AND ENROLLMENT

Like all public schools, public charter schools must be open to any such child, regardless of that child’s race, gender, citizenship, or need for accommodations or special education services. Thus, recruitment and enrollment practices should demonstrate a commitment to providing all students equal opportunity to attend the school, and help schools avoid even the appearance of creating barriers to entry for eligible students.

a. Explain the plan for student recruitment and marketing for the new campuses that will provide equal access to interested students and families, including how the school will comply with the requirements of SB208 (2015 session). Specifically, describe the plan for outreach to: families in poverty; academically low-achieving students; students with disabilities; and other youth at risk of academic failure. For schools which are giving one or more statutorily permissible admissions preferences pursuant to NRS 386.580 or SB390 (2015 session), please indicate if you plan to focus your student recruitment efforts in specific communities or selected attendance areas.

This question is not applicable. There is no new campus.

b. Provide a detailed discussion of the school’s track record in recruiting and retaining students that reflect the ethnic, socio-economic, linguistic, and special needs diversity of the current charter school and each campus to at least the level reflected by the attendance zones where the charter school will operate facilities before approving the proposal. Please provide the school’s past enrollment and retention performance for all years since the inception of the school broken out by race, ethnicity, language other than English, disability and 504 status, and eligibility for free and reduced priced lunch both as a school and in comparison, to the school’s current zoned schools.

This question is not applicable.

c. Detail how the school’s programmatic, recruitment, and enrollment strategies are designed to recruit, enroll, and retain a student population that is representative of the zoned schools which prospective students would otherwise attend in the community. Schools which do not currently represent their communities based on the data identified above and are not serving an at-risk population are expected to add several of the following programmatic, recruitment, and enrollment strategies to merit approval: (1) participation in state-funded pre-K programs (including federal pre-K) for low-income students; (2) substituting online and social media marketing which advantages affluent and well-connected populations with a community-based, grassroots campaign which targets high need populations in the community, including aggressive door-to-door outreach and publishing marketing materials in each language which is spoken by more than 5 percent of families within each attendance zone; (3) an explicit commitment to serving a broad continuum of students with disabilities and the expansion of programs, including cluster programs or consortia, to meet the needs of a broad spectrum of student needs; (4) a weighted lottery which provides additional opportunities for specific target populations to be admitted to the school in a manner consistent with state and federal law; and (5) other enrollment policies and strategies which have had a demonstrated track record of success in dramatically increasing the diversity of student populations in a high achieving charter school to at least the poverty, disability, and ELL profile of the zoned school.

This question is not applicable. The requested modification for enrollment will not change the school’s recruitment strategies.

d. What is the enrollment calendar for both the first year of operation and subsequent years of operation? Please specify the dates on which the school will begin accepting applications and how long the enrollment window will last prior to conducting a lottery.

This question is not applicable. The requested modification for enrollment will not change the school’s enrollment calendars.

e. What enrollment targets will you set and who will be responsible for monitoring progress towards these targets? What is your target re-enrollment rate for each year? How did you come to this determination? What are the minimum, planned, and maximum projected enrollment at each grade level? Outline specific targets in the table below.

Mater Academy of Northern Nevada (MANN) is seeking approval from the Nevada State Public Charter School Authority to amend its current charter to allow the modification of its enrollment in existing grade levels from 251 (during the 2018-19 school year) to 356 students in the 2019-20 school year.

f. What systems will you put in place to ensure that staff members are knowledgeable about all legal enrollment requirements pertaining to special populations and the servicing of particular populations of students and can answer parent inquiries in a manner consistent with the letter and spirit of state and federal law?

This question is not applicable. The requested modification for enrollment will not affect the school’s training about legal requirements.

g. Describe the student recruitment plan once your school has opened. In what ways will it be different than your pre-opening year, in terms of the strategies, activities, events, persons responsible and milestones? How will the school backfill vacancies in existing grades?

This question is not applicable. The requested modification for enrollment will not affect the school’s existing student recruitment plan.

h. Complete the following tables for the proposed school to open in 2019-20. Schools applying for multiple campuses must complete enrollment summary tables for each school campus opening in fall 2019 and fall 2020.

This item is not applicable to the requested amendment here. The school is requesting an modification in enrollment in existing grade levels and is not opening a new school.

1) **Minimum Enrollment** (Must Correspond to Break Even Budget Scenario Assumptions discussed in budget narrative) Complete using Excel file “RFA Staffing and Enrollment Worksheets.”

Sample Excerpt

<table>
<thead>
<tr>
<th>Grade Level</th>
<th>Number of Students</th>
</tr>
</thead>
<tbody>
<tr>
<td>Pre-K</td>
<td></td>
</tr>
<tr>
<td>K</td>
<td></td>
</tr>
<tr>
<td>1</td>
<td></td>
</tr>
<tr>
<td>2...</td>
<td></td>
</tr>
<tr>
<td>10</td>
<td></td>
</tr>
<tr>
<td>11</td>
<td></td>
</tr>
<tr>
<td>12</td>
<td></td>
</tr>
<tr>
<td>Total</td>
<td></td>
</tr>
</tbody>
</table>

2) **Planned Enrollment** (Must Correspond to Budget Worksheet Assumptions) Complete using Excel file “RFA Staffing and Enrollment Worksheets.”

Sample Excerpt
3) Maximum Enrollment (Note: Enrolling more than 10 percent of the planned enrollment described in subsection b will necessitate a charter amendment) Complete using Excel file “RFA Staffing and Enrollment Worksheets.”

Sample Excerpt

<table>
<thead>
<tr>
<th>Grade Level</th>
<th>Number of Students</th>
</tr>
</thead>
<tbody>
<tr>
<td>Pre-K</td>
<td></td>
</tr>
<tr>
<td>K</td>
<td></td>
</tr>
<tr>
<td>12</td>
<td></td>
</tr>
<tr>
<td>Total</td>
<td></td>
</tr>
</tbody>
</table>

This item is not applicable to the requested amendment here. The school is requesting a modification in enrollment in existing grade levels and is not opening a new school.

b. Schools proposing to open new elementary facilities with more than 400 students or more than 3 grade levels should identify and discuss the specific elements of the school model and organizational track record detailed throughout the request that demonstrate that the proposed expansion model is designed to compensate for the known organizational and academic challenges which accompany serving larger student bodies and multiple grade levels in a start-up environment.

c. Schools proposing to add a new middle or high school facility with more than 200 newly enrolled students in sixth grade or above or more than 2 grades above fifth grade should identify and discuss the specific elements of the school model and organizational track record detailed throughout the request that demonstrate that the proposed expansion model is designed to compensate for the known organizational and academic challenges which accompany serving larger student bodies and multiple grade levels in a start-up environment.

7. BOARD GOVERNANCE

Complete this section only to the extent it is different from what is shown in the application for the school. Otherwise, indicate “No change from original application or most recent amendment. See attached.”

a. Explain the governance philosophy that will guide the board, including the nature and extent of involvement of key stakeholder groups.

No change from original application or most recent amendment. The requested modification for enrollment will not affect or change the school’s board governance philosophy.

b. Describe the governance structure of the expanded school when the board is fully composed, including the primary roles of the governing board and how it will interact with the principal/head of school and any advisory bodies. Explain how this governance structure and composition will help ensure that a) the school will be an educational and operational success; b) the board will evaluate the success of the
school and school leader; and c) there will be active and effective representation of key stakeholders, including parents.

No change from original application or most recent amendment. The requested modification for enrollment will not affect or change the school’s board governance philosophy.

c. Please submit board member information for current and proposed new board members in the provided Board Member Template (provide as part of Attachment__). Please note that at least 75% of new board members for SY 2018-2019 must be identified at the time of the submission of the expansion request.

No change from original application or most recent amendment. The requested modification for enrollment will not affect or change the school’s governing board members. Additionally, all new board member information and resumes have already been submitted to the SPCSA upon the board member’s appointment to the board.

d. Provide, as part of Attachment__, a completed and signed Board Member Information Sheet for each proposed new Board member as well as the board member’s resume and a thoughtful biographical summary outlining the particular qualifications of each board member as relates to both service on a public charter school board and to the specific needs of this particular charter school.

No change from original application or most recent amendment. The requested modification for enrollment will not affect or change the school’s governing board members. Additionally, all new board member information and resumes have already been submitted to the SPCSA upon the board member’s appointment to the board.

e. Describe the board’s ethical standards and procedures for identifying and addressing conflicts of interest. Will the board be making any changes to its Bylaws, Code of Ethics, and Conflict of Interest policy in light of the expansion or new statutory or regulatory requirements, including SB509?

No change from original application or most recent amendment. The requested modification for enrollment will not affect or change the school’s practice of ethical standards or conflicts of interest policy.

f. Identify any existing, proposed, or contemplated relationships that could pose actual or perceived conflicts if the expansion request is approved, including but not limited to any connections with landlords, developers, vendors, or others which will receive compensation or other consideration directly or indirectly from the school; discuss specific steps that the board will take to avoid any actual conflicts and to mitigate perceived conflicts, including the new requirements of a Code of Ethics in SB509 and the nepotism regulations applicable to charter schools.

No change from original application or most recent amendment. The requested modification for enrollment will not affect or change the school’s governing board relationships.

g. Describe the board’s history since inception, including a discussion of turnover. How does the board proactively manage governance and succession? How does the board propose to significantly exceed the statutory minimum criteria for board qualifications in light of the complexity and risk associated with governing a large, multi-site charter school network? What elements, characteristics, and behaviors of specific, analogous high performing multi-site charter school networks, non-profit social enterprises, and for-profit organizations with similar levels of revenues or complexity has the governing body elected to emulate in its governance and in the operation of the school? Describe concrete and specific plans for increasing the capacity of the governing board. How will the board continue expand and develop over time?

No change from original application or most recent amendment. The requested modification for enrollment does not affect or change board member training.
h. Describe the kinds of orientation or training new board members will receive and what kinds of ongoing
development existing board members will receive. The plan for training and development should
include a timetable, specific topics to be addressed, and requirements for participation.

No change from original application or most recent amendment. The requested modification for
enrollment does not affect or change board member training.

i. Describe the working relationship between the board and staff (academic, operations, and financial) and
the working relationship between the board, staff, and any education management organization. Outline
the regular reports that will be provided to the board, their frequency, and who will provide them. This
may include financial, operational, and/or or academic reports.

No change from original application or most recent amendment. The requested modification for
enrollment does not affect or change board’s relationship with the staff.

j. Describe any advisory bodies or councils to be formed, including the roles and duties of those bodies.
Describe the planned composition; the strategy for achieving that composition; the role of parents,
students, and teachers (if applicable); and the reporting structure as it relates to the school’s governing
body and leadership.

No change from original application or most recent amendment. The requested modification for
enrollment does not affect or change board member advisory bodies or councils.

k. Explain the process that the school will follow should a parent or student have an objection to a
governing board policy or decision, administrative procedure, or practice at the school.

No change from original application or most recent amendment. The requested modification for
enrollment does not affect or change board member policies and procedures.

l. What goals will be established for the board and how will board members be held accountable? Outline
the key expectations for board members in the table below. What actions would trigger removal from
the board and under what process?

No change from original application or most recent amendment. The requested modification for
enrollment does not affect or change board member accountability.

<table>
<thead>
<tr>
<th>Goal</th>
<th>Purpose</th>
<th>Outcome Measure</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>


8. INCUBATION YEAR DEVELOPMENT

a. Provide a detailed start-up plan as well as specific organizational goals for the planning year (SY 2017-2018) to ensure that the school is ready for a successful launch in fall 2018. Using the template provided, outline key activities, responsible parties, and milestones and submit as an Attachment. 

b. Please describe the plans for leadership training and development of the selected school leader during the incubation year prior to school opening and how these plans support your year 0 goals. If partnering with an organization, please briefly describe the main components of the training program.

c. Explain who will work on a full-time or nearly full-time basis immediately following assignment of a location to lead development of the school(s) and the plan to compensate these individuals.

These questions are not applicable. Incubation Year Development is not related to the requested modification for enrollment in existing grades and facility.

9. SCHOOL MANAGEMENT CONTRACTS

Indicate “Not Applicable” if the school does not intend to amend an existing management contract or enter into a new management contract with a for-profit or non-profit education management organization (EMO).

a. How and why was the EMO selected?

b. Explain whether the management organization will provide services to the charter school as a whole or will it be assigned to provide specific services at an individual campus or campuses or a particular program (e.g. a portfolio management governance model).

c. Describe the relationship between the school governing board and the service provider, specifying how the governing board will monitor and evaluate the performance of the service provider, the internal controls that will guide the relationship, and how the governing board will ensure fulfillment of performance expectations.

d. Disclose fully and provide an explanation of any existing or potential conflicts of interest between the school governing board and proposed service provider or any affiliated business entities, including, without limitation, any past or current employment, business or familial relationship between any officer, employee, or agent of the proposed service provider and any prospective employee of the charter school, a member of the committee to form a charter school or the board of directors of the charter management organization, as applicable.

e. Please provide the following in Attachment: 
1. A term sheet setting forth the proposed duration of the contract; roles and responsibilities of the governing board, the school staff, and the service provider; scope of services and resources to be provided by the EMO; performance evaluation measures and mechanisms; detailed explanation of all fees and compensation to be paid to the provider; financial controls and oversight; methods of contract oversight and enforcement by the governing board and/or school staff; investment disclosure; and conditions for renewal and termination of the contract;

2. A draft of the proposed management contract which complies with NRS 386.562 and SB509 (2015 session) and all other applicable laws and regulations;

3. As an exhibit to the proposed management contract, a crosswalk of the academic, financial, and organizational goals of the charter school set forth in the SPCSA Charter School Performance Framework, including the school’s mission-specific goals, and a clear identification of each of the performance goals and expectations for the education management organization related to each charter school goal. This will serve as the board’s primary evaluative tool for the education management organization.

4. Documentation of the service provider’s for-profit or non-profit status and evidence that it is authorized to do business in Nevada.

5. Provide a brief overview of the EMO/CMO's history.

6. List any and all charter revocations or surrenders, bankruptcies, school closures, non-renewals, or shortened or conditional renewals for any of the schools managed by the organization and provide explanations. For all such schools, please provide contact information, including name, business mailing address, business telephone number—including extension or direct line, and business email address, for the current leader of the school’s authorizing office and a summary of the correspondence or discussions between members of the governing body and this individual and other knowledgeable authorizer personnel contacted. Include a summary of all performance issues related to each revocation, surrender, bankruptcy, closure, non-renewal, or shorted or conditional renewal. Discuss the lessons learned by the governing body based on this ongoing due diligence and how this research has informed provisions that the governing body has required in the proposed management agreement.

7. Explain any performance deficits or compliance violations that have led to formal authorizer intervention with any school managed by the organization. Provide details as to how such deficiencies were resolved. For all such schools, please provide contact information, including name, business mailing address, business telephone number—including extension or direct line, and business email address, for the current leader of the school’s authorizing office and all other authorizer personnel contacted. Include a summary of the correspondence or discussions between members of the governing body and this individual and other knowledgeable authorizer staff regarding all performance issues related to each non-renewal, shortened or conditional renewal, or renegotiation or reduction in services. Discuss the lessons learned by the governing body based on this ongoing due diligence and how this research has informed provisions that the governing body has required in the proposed management agreement.

8. List any and all management contract non-renewals, shortened or conditional renewals, or renegotiations or reductions in services provided for any of the schools managed by the organization and provide explanations. For all such schools which are still in operation, please provide contact information, including name, legal home or business mailing address, home or business telephone number, and personal or business email address, for the current board chair office and all other board members and school personnel contacted. Include a summary of the correspondence or discussions between members of the governing body and this individual and other knowledgeable staff or board members regarding all performance issues related to each non-renewal, shorted or conditional renewal, or renegotiation or reduction in services. Discuss the lessons learned by the governing body based on this ongoing due diligence and how this research has informed provisions that the governing body has required in the proposed management agreement.

These questions are not applicable. The requested amendments do not impact the school’s current EMO contract.

10. SERVICES

1. Provide Attachment___ describing how the school leadership team will support operational execution.
2. Provide narrative or evidence illustrating the staffing model, performance metrics, and the school’s plan for supporting all operational needs of the school, including but not limited to those listed below.

3. In this space and in the finances section, demonstrate how you will fund the provision of the services below which you are requesting approval to implement.
   
i. Transportation: Describe your plans for providing student transportation. If the school will not provide transportation, please identify how the school will ensure that this does serve as a barrier to enrollment or ongoing attendance.
   
ii. Food Service: Outline your plans for providing food service at the school, including whether and how you will be your own school food authority or will contract with another provider. If the school will not provide food service, please identify how the school will ensure that this does serve as a barrier to enrollment or ongoing attendance.

iii. Facilities maintenance (including janitorial and landscape maintenance)

iv. Safety and security (include any plans for onsite security personnel)

v. Other services

These questions are not applicable. The requested amendments do not impact the school’s current Operational Execution Plan.

4. Technology: Outline the technology infrastructure and support mechanisms across your school, staff, and teachers. Your outline should include but not be limited to reliable and secure wide area networking, local area networking (e.g., wireless and cables), hardware (e.g., personal computing devices, servers, telephony, storage, routers, switches), technology policies and procedures, device management, and end user support, including the management of user rights and privileges.

The requested amendment for modification in enrollment for existing grades and facility does not affect or change MANN’s technology infrastructure and support mechanisms.

The following list is an outline of MANN’s technology infrastructure and support mechanisms:

- Internet is provided by a reliable Internet Service Provider protected by an enterprise router.
- Local area networking is provided by managed switches and wireless access points.
- Hardware: Each classroom has one teacher computer and two student computers.
- Each office staff member will have a computer to utilize. There will be two computer labs and at least one laptop cart.
- MANN’s contracts with a service provider for support in device management and user support.

MANN follows their Acceptable Use Policy

5. Student Information Management: Timely communication of accurate student information is critical for payments to schools, compliance, and performance monitoring. Please describe how you will manage student information using the statewide Infinite Campus system, and how you will build capacity around the use of the software in order to independently maintain the system. Detail the staff members who will enter data along with the project manager who will commit to trainings and regularly monitor student information for accuracy.

MANN currently partners with Academica Nevada. For the past five years, Academica has provided service in Nevada. Staff is well versed managing student information using the statewide Infinite Campus system. MANN has hired a full time registrar who is the school wide leader in managing the system. Academica also provides registrar trainings including one specifically on Infinite Campus. Additionally, the school registrar and Academica staff attend trainings hosted by the SPCS.

6. Data Security: SPCS charter schools record, generate and consume data that falls under strict requirements for security, privacy, and retention (including FERPA and recent legislation related to the protection of personally identifiable information (PII)). Describe the systems and procedures you will implement in order to ensure you are compliant with these obligations.
These questions are not applicable. The requested modification for enrollment in existing grades and facility does not impact the school’s Data Security.

7. Provide, as an Attachment___, a detailed operational execution plan which discusses the planning and provision of these and other essential operational services in greater detail.

Not applicable. There is no change to MANN’s Operational Execution Plan.

11. ONGOING OPERATIONS

1. SPCSA schools coordinate emergency management with local authorities. Explain your process to create and maintain the school’s Emergency Management Plan required by the State of Nevada. Include the types of security personnel, technology, equipment, and policies that the school will employ. Who will be primarily responsible for this plan? Does the school anticipate contracting with the local school district for school police services? How will the school communicate with and coordinate with lead law enforcement agencies and other public safety agencies?

These questions are not applicable. The requested modification for enrollment in existing grades and facility does not impact the school’s Emergency Management Plan.

2. Discuss the types of insurance coverage the school will secure as a result of the expanded scope of operation and the attendant risks, including a description of the levels of coverage. Types of insurance should include workers’ compensation, liability insurance for staff and students, indemnity, directors and officers, automobile, and any others required by Nevada law or regulation. As the minimum coverage required by Nevada law and regulation is intended as a baseline requirement for schools which operate at a significantly smaller scale, schools requesting an amendment are expected to research the levels of and types of insurance coverage typically required of and obtained by multi-site charter school networks in other states, including but not limited to Arizona, California, Colorado, the District of Columbia, Massachusetts, and New York, and crosswalk those levels of coverage with those the school intends to obtain to ensure that the governing body and network leadership is fully cognizant of the complexity of risk management in a multi-site context.

These questions are not applicable. The requested modification for enrollment in existing grades and facility does not impact the school’s insurance coverage plan.
SPECIFIC RFA SECTIONS

RFA: Academic Amendments

1. RFA: Add Distance Education
   a. Executive Summary
      i. An overview of the mission and vision for the expanded school or network, noting any revisions to the
         approved mission and vision for the school relating to the addition of a distance education program.
      ii. A list of the current school campuses
      iii. Proposed model and target communities by zip code
      iv. The outcomes you expect to achieve across the network of campuses with the addition of the distance
          education program.
      v. The key components of your educational model and how the distance education program aligns with
          the educational model.
      vi. Key supporters, partners, or resources that will contribute to the distance education program
   b. Targeted Plan
      i. Identify the community you wish to serve as a result of the distance education program and describe
         your interest in serving this specific community.
      ii. Explain how your distance education model, and the commitment to serve the population, including
          the grade levels you have chosen, would meet the district and community needs and align with the
          mission of the SPCSA.
   c. Distance Education Requirements
      i. Describe the system of course credits that the school will use.
      ii. Describe how the school will monitor and verify the participation in and completion of courses by
          pupils.
      iii. Describe how the school will ensure students participate in assessments and submit coursework.
      iv. Describe how the school will conduct parent-teacher conferences.
      v. Describe how the school will administer all tests, examinations or assessments required by state or
         federal law or integral to the performance goals of the charter school in a proctored setting.
   d. Special Education
      i. For Distance Education Schools: Describe how the school will provide appropriate services in the
         distance education learning environment to students with disabilities across a broad continuum.
      ii. What systems will you put in place to ensure that staff members are knowledgeable about all legal
          distance education requirements pertaining to special populations and the servicing of particular
          populations of students and can answer parent inquiries in a manner consistent with the letter and spirit
          of state and federal law?
   e. Scale Strategy
      i. Describe the steps that you will take to scale your model to new sections, including the people
         involved and the resources contributed both by the founding campus and the new distance education
         program.
      ii. If the school is affiliated with a CMO or EMO that operates distance education in other states, compare
          your efforts to scale distance education operations to Nevada to past scale distance education efforts in
          other states.
   f. Student Recruitment and Enrollment
      i. Explain the plan for student recruitment and marketing for the new distance education program that
         will provide equal access to interested students and families, including how the school will comply
         with the requirements of SB208 (2015 session). Specifically, describe the plan for outreach to:
         families in poverty; academically low-achieving students; students with disabilities; and other youth at
         risk of academic failure.
      ii. What is the enrollment calendar for both the first year of operation and subsequent years of operation?
          Please specify the dates on which the school will begin accepting distance education applications and
          how long the window will last prior to conducting a lottery.
iii. What distance education enrollment targets will you set and who will be responsible for monitoring progress towards these targets? What is your target re-enrollment rate for each year? How did you come to this determination?

g. Services
   i. Provide a description of how the school leadership team will support the distance education operational execution. Please provide narrative or evidence that illustrates the staffing model, performance metrics, and the school’s plan for supporting all operational needs of the school, including but not limited to those listed below. In this space and in the finances section, demonstrate how you will fund the provision of these services.
   
   ii. Technology: Outline the technology infrastructure and support mechanisms across your school, staff, and teachers—including new investments necessary to support this distance education expansion. Your outline should include but not be limited to reliable and secure wide area networking, local area networking (e.g., wireless and cables), hardware (e.g., personal computing devices, servers, telephony, storage, routers, switches), technology policies and procedures, device management, and end user support, including the management of user rights and privileges.

h. Financial
   Describe the costs associated with the inclusion of the Distance Education program including technology infrastructure and support mechanisms across your school, staff, and teachers—including new investments necessary to support this distance education expansion. Your outline should include but not be limited to reliable and secure wide area networking, local area networking (e.g., wireless and cables), hardware (e.g., personal computing devices, servers, telephony, storage, routers, switches), technology policies and procedures, device management, and end user support, including the management of user rights and privileges.

2. RFA: Add Dual-Credit Program
Charter schools which would like to provide a program where a student may earn college credit for courses taken in high school must request this amendment by responding to the general sections of this RFA and the following specific program questions.
   a. Describe the proposed duration of the relationship between the charter school and the college or university and the conditions for renewal and termination of the relationship.
   
   b. Identify roles and responsibilities of the governing body of the charter school, the employees of the charter school and the college or university.
   
   c. Discuss the scope of the services and resources that will be provided by the college or university.
   
   d. Explain the manner and amount that the college or university will be compensated for providing such services and resources, including, without limitation, any tuition and fees that pupils at the charter school will pay to the college or university.
   
   e. Describe the manner in which the college or university will ensure that the charter school can effectively monitors pupil enrollment and attendance and the acquisition of college credits.
   
   f. Identify any employees of the college or university who will serve on the governing body of the charter school.

   Provide as an Attachment, a draft memorandum of understanding between the charter school and the college or university through which the credits will be earned and a term sheet confirming the commitment of both entities to the specific terms outlined in this charter application. If the school is not planning to provide a dual-credit program, please upload an attestation explaining that this request is inapplicable.

3. RFA: Change Mission and/or Vision
   For an RFA to accomplish this objective:
   
   a. Complete and submit your RFA with the General application sections above completed.
   
   b. The notice of intent and the RFA must include an explanation of the reasons that the charter school is seeking to make this specific requested change.
   
   c. Indicate “N/A” for any below requested response that is not applicable to your request.
4. **RFA: Eliminate a grade level or other educational services**
   For an RFA to accomplish this objective, pursuant to NAC 388A.325:
   a) Complete and submit your RFA with the General Requirements sections above completed.
   b) The notice of intent and the RFA must include an explanation of the reasons that the charter school is seeking to make this specific requested change.

5. **RFA: EMOs/CMOs: Entering, amending, renewing, terminating charter contract with EMO/CMO**
   a) **School Management Contracts**
      1. RFAs for “entering into, amending, renewing or terminating a contract with an educational management organization” are processed pursuant to NAC 388A.575
      2. Contracts with EMOs are regulated in part pursuant to NAC 388A.580.
      3. Limitations on the provision of teachers and other personnel by EMOs is regulated pursuant to NAC 388A.585.
      4. Please provide the EMO’s Tax Identification Number (EIN), Organizational Location Address, and Organizational Mailing Address.
      5. How and why was the EMO selected?
      6. If this amendment would result in the approval of an EMO other than that approved in the initial charter application, please explain in detail the rationale for the change.
      7. Explain whether the management organization will provide services to the charter school as a whole or will it be assigned to provide specific services at an individual campus or campuses or a particular program (e.g. a portfolio management governance model).
      8. Describe the relationship between the school governing board and the service provider, specifying how the governing board will monitor and evaluate the performance of the service provider, the internal controls (including any compensatory controls) that will guide the relationship, and how the governing board will ensure fulfillment of performance expectations.
      9. Disclose fully and provide an explanation of any existing or potential conflicts of interest between the school governing board and proposed service provider or any affiliated business entities, including, without limitation, any past or current employment, business or familial relationship between any officer, employee, or agent of the proposed service provider and any other current or prospective vendor or contractor (including the landlord), prospective employee of the charter school, a member of the committee to form a charter school or the board of directors of the charter management organization, as applicable.
     10. Provide a brief overview of the organization’s history.
     11. List any and all charter revocations or surrenders, bankruptcies, school closures, non-renewals, or shortened or conditional renewals for any of the schools managed by the organization and provide explanations. For all such schools, please provide contact information, including name, business mailing address, business telephone number—including extension or direct line, and business email address, for the current leader of the school’s authorizing office and a summary of the correspondence or discussions between members of the governing body and this individual and other knowledgeable authorizer personnel contacted. Include a summary of all performance issues related to each revocation, surrender, bankruptcy, closure, non-renewal, or shortened or conditional renewal. Discuss the lessons learned by the governing body based on this ongoing due diligence and how this research has informed provisions that the governing body has required in the proposed management agreement.
     12. Explain any performance deficits or compliance violations that have led to formal authorizer intervention with any school managed by the organization. Provide details as to how such deficiencies were resolved. For all such schools, please provide contact information, including name, business mailing address, business telephone number—including extension or direct line, and business email address, for the current leader of the school’s authorizing office and all other authorizer personnel contacted. Include a summary of the correspondence or discussions between members of the governing body and this individual and other knowledgeable authorizer staff regarding all performance issues related to each non-renewal, shortened or conditional renewal, or renegotiation or reduction in services. Discuss the lessons learned by
the governing body based on this ongoing due diligence and how this research has informed provisions that the governing body has required in the proposed management agreement.

13. List any and all management contract non-renewals, shortened or conditional renewals, or renegotiations or reductions in services provided for any of the schools managed by the organization and provide explanations. For all such schools which are still in operation, please provide contact information, including name, legal home or business mailing address, home or business telephone number, and personal or business email address, for the current board chair office and all other board members and school personnel contacted. Include a summary of the correspondence or discussions between members of the governing body and this individual and other knowledgeable staff or board members regarding all performance issues related to each non-renewal, shortened or conditional renewal, or renegotiation or reduction in services. Discuss the lessons learned by the governing body based on this ongoing due diligence and how this research has informed provisions that the governing body has required in the proposed management agreement.

b) Financial Plan
   1. Describe the systems and processes by which the school will manage accounting, purchasing, payroll, and audits. Specify any administrative services expected to be contracted for the school and describe the criteria and procedures for the selection of contractors and the mechanism by which the board will monitor and hold the contractor responsible for providing such services.
   2. Present a budget narrative including a detailed description of assumptions and revenue estimates, including but not limited to the basis for revenue projections, staffing levels, and costs. The narrative should specifically address the degree to which the school budget will rely on variable income (e.g., grants, donations, fundraising, etc.).
   3. Provide a six-year development plan that addresses the annual and cumulative fundraising need at the network and school levels including a description of the staff devoted to development. The plan should include a history of the school’s fundraising outcomes and identify funds that have already been committed toward fundraising goals. The plan should also identify the role of the members of the board, particularly as relates to give/get requirements, and should demonstrate alignment with the expectations for board members discussed elsewhere in the amendment request. If funds are raised at a partner organization level, describe the methodology to be used in allocating funds to the school and the proposed campuses. If the school has not raised any funds to support its programming to date and the budget does not include any fundraising activity, please explain that this question is not applicable to your school.
   4. Describe the campus’, school’s, and any management organization’s distinct responsibilities in the financial management and oversight of the proposed campuses, including, but not limited to, their respective roles in overseeing or implementing internal controls and in making financial management decisions including budget development. Detail the process and frequency by which key financial information is communicated to and reviewed by the various organizations and different levels of leadership and governance.
   5. Submit a completed financial plan for the proposed school as an Attachment (the format of this is left to the applicant’s discretion but must be clear and sufficiently detailed to permit Authority staff, external reviewers, and the general public to review of all elements of the school’s business plan and gauge alignment and consistency with the academic program, operating plan, and budget narrative).
   6. Submit, as an Attachment, a detailed budget for the operator at the network level (the format of this is left to the applicant’s discretion but must be clear and sufficiently detailed to permit Authority staff, external reviewers, and the general public to review of all elements of the school’s business plan and gauge alignment and consistency with the academic program, operating plan, and budget narrative).
   7. Provide, as an Attachment, historical financial documents for any affiliated CMO from another state or any EMO providing services to the school, including audited financials for each school operated by the affiliate as well as any other campus by campus financial evaluations conducted by charter school authorizers. At least three years of school financial audits are required for any school operating for three years or longer. Such financials must be provided as converted PDF documents to ensure accessibility.
8. Complete the audit data worksheet in Attachment ___. In the info tab, please identify any schools or campuses listed under the student achievement tab for which, pursuant that relevant state’s charter law, financial data is consolidated for reporting and auditing purposes in the independent audits provided in Attachment ___.

**Attachments Necessary for EMO Amendment**

1) A letter of transmittal signed by the Board chair formally requesting the amendment and identifying each of the elements to be submitted in support of the request.

2) Agenda for Board Meeting Where Board Voted to Request an Amendment to Contract with an Educational Management Organization, Renew a Contract with an Educational Management Organization, Terminate a Contract or Discontinue Negotiations with an Educational Management Organization, and/or Amend a Contract with an Educational Management Organization.

3) Draft or Approved Minutes for Board Meeting Where Board Voted to Request an Amendment to Contract Educational Management Organization, Renew a Contract with an Educational Management Organization, Terminate a Contract or Discontinue Negotiations with an Educational Management Organization, and/or Amend a Contract with an Educational Management Organization.

4) Final Term Sheet

5) Final, negotiated and executed contract between charter school and educational management organization which complies with NRS 388A, NAC 388A and all other applicable laws and regulations.

6) A term sheet signed by the Chief Executive Officer of the Service Provider setting forth the proposed duration of the contract; roles and responsibilities of the governing board, the school staff, and the service provider; scope of services and resources to be provided by the EMO; performance evaluation measures and mechanisms; detailed explanation of all fees and compensation to be paid to the provider; financial controls and oversight; methods of contract oversight and enforcement by the governing board and/or school staff; investment disclosure; and conditions for renewal and termination of the contract;

7) Crosswalk of academic, organizational, and financial framework deliverables under the charter contract which will be delegated to or supported in whole or in part by the Educational Management Organization.

8) Documentation of Service Provider’s non-profit or for-profit status

9) Documentation of Service Provider’s authorization to do business in Nevada (e.g. current business license)

10) Letter from Board chair requesting Good Cause Exemption.

11) Agenda for Board Meeting Where Board Voted to Request Good Cause Exemption.

12) Draft or Approved Minutes for Board Meeting Where Board Voted to Request Good Cause Exemption.

13) Budget Narrative

14) School Budget

15) Network Budget

16) Historical Audits

17) Audit Data Worksheet

   (a) Academic Performance Worksheet

   (b) Good Cause Exemption Letter

   (c) A final crosswalk of the academic, financial, and organizational goals of the charter school set forth in the SPCSA Charter School Performance Framework, including the school’s mission-specific goals, and a clear identification of each of the performance goals and expectations for the education management organization related to each charter school goal. This will serve as the board’s primary evaluative tool for the education management organization.
6. RFA: Enrollment: Expand Enrollment In Existing Grade Level(s) And Facilities

The purpose of this Expansion Amendment Request is to assess the potential of existing charter school boards to produce high-quality student outcomes and function as highly effective, accountable, and transparent providers of public education as they add new students and demonstrate the capability and maturity to achieve at consistently high levels in all domains while continuing to scale their impact in their communities and in other communities across the state.

Mater Academy of Northern Nevada (MANN) is seeking approval from the Nevada State Public Charter School Authority to amend its current charter to allow the growth of its enrollment in existing grade levels from 251 (during the 2018-19 school year) to 356 students in the 2019-20 school year.

7. What is your current enrollment for the prior years in your current contract?

<table>
<thead>
<tr>
<th></th>
<th>K</th>
<th>1</th>
<th>2</th>
<th>3</th>
<th>4</th>
<th>5</th>
<th>6</th>
<th>7</th>
<th>8</th>
<th>TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>2018-19</td>
<td>Enrollment</td>
<td>50</td>
<td>41</td>
<td>41</td>
<td>26</td>
<td>36</td>
<td>33</td>
<td>24</td>
<td>N/A</td>
<td>N/A</td>
</tr>
</tbody>
</table>

What is your projected enrollment for the years for which you are requesting an expansion?

<table>
<thead>
<tr>
<th></th>
<th>K</th>
<th>1</th>
<th>2</th>
<th>3</th>
<th>4</th>
<th>5</th>
<th>6</th>
<th>7</th>
<th>8</th>
<th>TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>2019-20</td>
<td>Enrollment</td>
<td>50</td>
<td>50</td>
<td>42</td>
<td>50</td>
<td>50</td>
<td>50</td>
<td>42</td>
<td>22</td>
<td>-</td>
</tr>
</tbody>
</table>

8. RFA: Enrollment: Expand Enrollment in New Grade Level(s)

For an RFA to accomplish this objective:

a) Complete and submit your RFA with the General application sections above completed.

b) The notice of intent and the RFA must include an explanation of the reasons that the charter school is seeking to make this specific requested change.

The purpose of this Expansion Amendment Request is to assess the potential of existing charter school boards to produce high-quality student outcomes and function as highly effective, accountable, and transparent providers of public education as they add new students and demonstrate the capability and maturity to achieve at consistently high levels in all domains while continuing to scale their impact in their communities and in other communities across the state.

The expansion request is evaluated based on the strength of the plan in each of those domains, while applicants are evaluated based on their capacity to execute the program they’ve proposed both based on the coherence, thoroughness, and thoughtfulness of each element of the application and on the data gathered during both the (discretionary) capacity interview process and background research and due diligence on both proposed members of the expanded governing board and proposed staff members. Successful requests will share many of the same characteristics.

This amendment request form pre-supposes that the school plans to utilize the existing facility.

If the current facility requires no construction or renovation to accommodate the addition of these new grades, then provide a brief narrative at each attachment attesting to that fact. Each attestation must be signed by the chair of the governing body and the school leader, must be notarized, and must be remediated to be accessible pursuant to Section 508 of the Rehabilitation Act.

If the existing campus or campus(es) requires any construction or renovation after the date of submission of this request and prior to the commencement of instruction, then answer the applicable specific facility related section questions.
Facility RFAs

9. RFA: Acquire or construct a facility that will not affect approved enrollment (NAC 388A.320)
   a. Complete the general sections above and the general and specific facility sections below
   b. If there is no change to any part of the below specific section or specific sub-sections from your current contract…state “No change to section” in a row inserted below the heading of the applicable section.
   c. The notice of intent and the RFA must include an explanation of the reasons that the charter school is seeking to make this specific requested change.
   d. Provide a narrative explaining the proposed use of any savings generated through lower facilities occupancy costs.

10. RFA: Occupy New or Additional Sites (NAC 388A.315)
    a. Complete the general sections above and the general and specific facility sections below
    b. If there is no change to any part of the below specific section or specific sub-sections from your current contract…state “No change to section” in a row inserted below the heading of the applicable section.
    c. The notice of intent and the RFA must include an explanation of the reasons that the charter school is seeking to make this specific requested change.

11. RFA: Occupy a Temporary Facility
    a. Complete the general sections above and the general and specific facility sections below
    b. If there is no change to any part of the below specific section or specific sub-sections from your current contract…state “No change to section” in a row inserted below the heading of the applicable section.
    c. The notice of intent and the RFA must include an explanation of the reasons that the charter school is seeking to make this specific requested change.

12. RFA: Relocate or Consolidate Campuses
    a. Complete the general sections above and the general and specific facility sections below
    b. If there is no change to any part of the below specific section or specific sub-sections from your current contract…state “No change to section” in a row inserted below the heading of the applicable section.
    c. The notice of intent and the RFA must include an explanation of the reasons that the charter school is seeking to make this specific requested change.

General Facility RFA requirements

1. Describe the school’s capacity and experience in facilities acquisition and development, including managing build-out and/or renovations, as applicable. Provide a description and analysis of any construction or development delays which have impacted a school or campus calendar and schedule in the past and a discussion of any organizational or operational adjustments that have been made to prevent recurrence in the future.

2. Identify the entity responsible for acquiring and maintaining school facilities and describe that entity's relationship to both the school and any management organization. If costs related to the facility will be borne by the proposed school's education management organization or a related party such as a foundation, it should identify the level of capital support the organization (or related party) is willing to provide to the school.

3. If a proposed facility has been identified and requires no construction or renovation prior to the commencement of instruction, please provide:
   a) The physical address of the facility and supporting documentation verifying the location, including the Assessor’s Parcel Number and a copy of the Assessor’s Parcel Map for the proposed facility.
   b) A copy of the current deed on the property (if the school owns the facility) or a copy of the proposed lease or rental agreement noting any additional square footage to be leased.
   c) A copy of the proposed purchase and sale agreement or a copy of the proposed lease or rental agreement.
d) A copy of the floor plan of the facility, including a notation of the size of the facility which is set forth in square feet AND an assurance the school will submit final documentation in compliance with NAC 386.3265.

e) The name, address, and full contact information of the current owner of the facility and any proposed landlord and a disclosure of any relationship between the current owner or landlord and the school, including but not limited to any relative of a board member or employee within the third degree of consanguinity or affinity and any connection with an educational management organization, foundation, or other entity which does business with or is otherwise affiliated with the school as an Attachment.

f) A copy of the Certificate of Occupancy at Attachment.

g) Documentation demonstrating that the proposed facility meets all applicable building codes, codes for the prevention of fire, and codes pertaining to safety, health and sanitation as an Attachment.

h) Documentation demonstrating the governing Body has communicated with the Division of Industrial Relations of the Department of Business and Industry regarding compliance with the federal Occupational Safety and Health Act (OSHA) in compliance with NAC 386.3265 as an Attachment.

4. If a proposed facility has not been identified or the proposed facility requires any construction or renovation prior to the commencement of instruction, please provide:

a) Either a discussion of the desired community of location and the rationale for selecting that community AND an assurance that the school will submit the documentation required in 1(a) for review and approval prior to acquisition of any facility in compliance with NAC 386.3265 as an Attachment OR the physical address of the proposed facility which requires construction or renovation and supporting documentation verifying the location, including the Assessor’s Parcel Number and a copy of the Assessor’s Parcel Map for the proposed facility as an Attachment.

b) Either a narrative explaining the rationale for the budgeted cost of acquisition of an owned or leased facility AND an assurance that the school will submit such documentation for review and approval prior to acquisition of any facility in compliance with NAC 386.3265 as an Attachment OR, if a facility has been identified which requires construction or renovation, a copy of the proposed purchase and sale agreement or a copy of the proposed lease or rental agreement as an Attachment.

c) Either a discussion of the general specifications to be utilized during the facility search, including approximate square footage AND an assurance that the school will submit such documentation for review and approval prior to acquisition of any facility in compliance with NAC 386.3265 as an Attachment OR, if a facility location has been identified but requires construction or renovation, a copy of the proposed floor plan of the facility, including a notation of the size of the facility which is set forth in square feet AND an assurance that the school will submit final documentation in compliance with NAC 386.3265 as an Attachment.

d) Either a description of the process and resources the school will use to identify a facility AND an assurance that the school will submit such information for review and approval prior to acquisition of any facility in compliance with NAC 386.3265 as an Attachment OR, If a facility has been identified but requires construction or renovation, the name, address, and full contact information of the current owner of the facility and any proposed landlord and a disclosure of any relationship between the current owner or landlord and the school, including but not limited to any relative of a board member or employee within the third degree of consanguinity or affinity and any connection with an educational management organization, foundation, or other entity which does business with or is otherwise affiliated with the school as an Attachment.

e) A detailed construction project plan and timeline, including a Gantt chart, identifying all facility development activities necessary to obtain a full certificate of occupancy prior to the first day of school AND documentation of the inspection and approval processes and timelines for the state, municipal, or county agencies which will issue the Certificate of Occupancy, including a discussion of whether such agencies issue temporary or conditional approvals and a copy of the standard form documentation that the sponsor can consult in such circumstances to confirm compliance with NAC 386.3265 as an Attachment.
f) A detailed construction project plan and timeline, including a Gantt chart, identifying all facility development activities necessary to obtain all such code approvals prior to the first day of school AND documentation of the inspection and approval processes and timelines for the state, municipal, or county agencies which will conduct all code inspections, including a discussion of whether such agencies issue temporary or conditional approvals and a copy of the standard form documentation that the sponsor can consult in such circumstances to confirm compliance with NAC 386.3265 as an Attachment.

g) Documentation demonstrating the governing Body has communicated with the Division of Industrial Relations of the Department of Business and Industry regarding compliance with the federal Occupational Safety and Health Act (OSHA) in compliance with NAC 386.3265 as an Attachment.

5. For schools which are seeking to occupy multiple facilities over several years, please list the number of facilities you project operating in each of the next six years and identify all potential target jurisdictions at the county and municipal levels, including any unincorporated areas.
a) Describe the strategy and process for identifying and securing multiple facilities, including any brokers or consultants you are employing to navigate the real estate market, plans for renovations, timelines, bond or third-party financing, etc.
b) Charter school facilities must comply with health and safety requirements and all other mandates prescribed in statute and regulation. In addition, charter schools must be prepared to follow applicable county and municipal review procedures which vary significantly between jurisdictions. Schools are expected demonstrate that they have thoroughly researched the different local requirements and adjust their permitting, construction, and inspection timelines accordingly. Discuss the research and planning that has occurred to date for each of the targeted jurisdictions, including both municipalities and unincorporated areas. Provide documentation of the current inspection and approval processes and timelines for the state, municipal, or county agencies within your proposed jurisdictions which will issue each Certificate of Occupancy, including a discussion of whether such agencies issue temporary or conditional approvals and a copy of the standard form documentation that the sponsor can consult in such circumstances to confirm compliance with NAC 386.3265 as part of an Attachment. Provide documentation of building, fire, safety, health and sanitation code compliance inspection and approval processes and timelines for the state, municipal, or county agencies which will conduct all such code inspections within your proposed jurisdictions, including a discussion of whether such agencies issue temporary or conditional approvals and a copy of the standard form documentation that the sponsor can consult in such circumstances to confirm compliance with NAC 386.3265 as part of Attachment.

6. Please include the organization’s plans to finance these facilities, including:
a) Indicate whether the school intends to finance these facilities through the Department of Business and Industry (B&I) or another bond conduit. If the school is not using the B&I conduit, please identify the proposed issuer of the bonds. Please provide a rationale for the selection of this issuer, and a comparative analysis with any other issuers considered by the school.
b) Total project cost for each facility
c) Financing and financing assumptions
d) Total facility costs that the financial model can handle – debt service + lease + maintenance + utilities + etc. for each facility and for the network as a whole.

Facility RFA Attachments required

1. A letter of transmittal signed by the Board chair formally requesting the amendment and identifying each of the elements to be submitted in support of the request.
2. Agenda for Board Meeting Where Board Voted to Request an Amendment to Add Additional Grades, Expand Enrollment, or Occupy a New or Additional Facility
3. Draft or Approved Minutes for Board Meeting Where Board Voted to Request an Amendment to Add Additional Grades, Expand Enrollment, or Occupy a New or Additional Facility
4. If a facility has been identified, the physical address of the facility and supporting documentation verifying the location, including the Assessor’s Parcel Number and a copy of the Assessor’s Parcel Map for the proposed facility OR, if a facility has not been identified, a discussion of the desired community of location and the
rationale for selecting that community AND an assurance that the school will submit such documentation for review and approval prior to acquisition of any facility in compliance with NAC 386.3265

5. If a facility has been identified, a copy of the proposed purchase and sale agreement or a copy of the proposed lease or rental agreement OR a narrative explaining the rationale for the budgeted cost of acquisition of an owned or leased facility AND an assurance that the school will submit such documentation for review and approval prior to acquisition of any facility in compliance with NAC 386.3265

6. If a facility has been identified, a copy of the floor plan of the facility, including a notation of the size of the facility which is set forth in square feet OR, if a facility has not been identified, a discussion of the general specifications to be utilized during the facility search, including approximate square footage AND an assurance that the school will submit such documentation for review and approval prior to acquisition of any facility in compliance with NAC 386.3265

7. If a facility has been identified, the name, address, and full contact information of the current owner of the facility and any proposed landlord and a disclosure of any relationship between the current owner or landlord and the school, including but not limited to any relative of a board member or employee within the third degree of consanguinity or affinity and any connection with an educational management organization, foundation, or other entity which does business with or is otherwise affiliated with the school OR a description of the process and resources the school will use to identify a facility AND an assurance that the school will submit such information for review and approval prior to acquisition of any facility in compliance with NAC 386.3265

8. Full Certificate of Occupancy OR a detailed construction project plan and timeline, including a Gantt chart, identifying all facility development activities necessary to obtain a full certificate of occupancy prior to the first day of school AND documentation of the inspection and approval processes and timelines for the state, municipal, or county agencies which will issue the Certificate of Occupancy, including a discussion of whether such agencies issue temporary or conditional approvals and a copy of the standard form documentation that the sponsor can consult in such circumstances to confirm compliance with NAC 386.3265

9. Documentation demonstrating that the proposed facility meets all applicable building codes, codes for the prevention of fire, and codes pertaining to safety, health and sanitation OR a detailed construction project plan and timeline, including a Gantt chart, identifying all facility development activities necessary to obtain all such code approvals prior to the first day of school AND documentation of the inspection and approval processes and timelines for the state, municipal, or county agencies which will conduct all code inspections, including a discussion of whether such agencies issue temporary or conditional approvals and a copy of the standard form documentation that the sponsor can consult in such circumstances to confirm compliance with NAC 386.3265.

10. Documentation demonstrating the governing Body has communicated with the Division of Industrial Relations of the Department of Business and Industry regarding compliance with the federal Occupational Safety and Health Act (OSHA) in compliance with NAC 386.3265

13. RFA: Transportation

1. See (NAC 388A.330(4))

2. Describe the school’s plan for transportation. Be sure to include:
   o The number of students to receive transportation, including their grades
   o The hours transportation is to be provided
   o The physical location(s) proposed as pick-up and drop-off locations
   o The entity/vendor providing transportation

3. Provide a statement of assurance confirming that Somerset has met all vehicle regulations for the state.

4. Describe how the school and/or transportation vendor will comply with NRS 386.815 regarding operating a school bus for extended periods of time (as necessary).

5. Describe how the school and/or transportation vendor will comply with NRS 386.820, specifically:
The proposed schedule for practicing student evacuation
- A description of the bus safety program

6. Confirm that the driver(s) of the school bus will meet the minimum qualifications as described in NRS 386.825. Furthermore, please describe how the school will maintain all required employer documentation per NDE regulatory guidance for school bus operations.

7. Confirm that the school meets the safety standards and requirements as outlined in NRS 386.830 – NRS 386.840 as well as any additional local and federal requirements.

14. RFA: Other Changes

1. For certain other RFA requests
   a. See NAC 388A.330
   b. The governing body must submit a written request to the sponsor of the charter school for a determination of whether a proposed amendment is material or nonmaterial if the charter school wishes to amend its written charter or charter contract in a way that is not described in NAC 388A.310 to 388A.335, inclusive.

2. For all other RFA requests not otherwise described
   a. See NAC 388A.335
   b. Complete all applicable sections above, general and specific
   c. For material amendments to the written charter or charter contract, as applicable. If the sponsor determines that the proposed amendment is material, the governing body must obtain approval from the sponsor before the amendment becomes effective.
   d. The notice of intent and the RFA must include an explanation of the reasons along with any requested supporting documentation that the charter school is seeking to make this specific requested change.

3. Nonmaterial amendments
   a. NAC 388A.335(2)
   b. For all other RFA requests not otherwise described in NAC 388A.335
   c. If the sponsor determines that the proposed amendment is not material, the governing body is not required to obtain approval from the sponsor before the amendment becomes effective.
October 14, 2019

State Public Charter School Authority

Re: Request for Good Cause Exemption from Amendment Deadline

Executive Director Feiden:

Mater Academy of Northern Nevada requests a good faith exemption from the current amendment schedule to amend their charter contract with the SPCSA to expand enrollment in existing grades and facilities.

Currently, the contract between Mater Academy of Northern Nevada (MANN) and the SPCSA sets the maximum enrollment for the 2019-2020 school year at 505 students. In the 2018-2019 school year MANN’s enrollment was 251 students. Current enrollment in the 2019-2020 school year is 341, which exceeds the 10% yearly growth allowed under the charter contract.

As soon as it was discovered that enrollment would exceed the 10% yearly growth allowed in the 2019-2020 school year, the MANN Board of Directors approved submittal of a Letter of Intent to apply for an amendment to the charter contract. In addition, a conversation was had with the SPCSA staff to explain the issue and plan to submit an amendment in the regular amendment cycle. We are asking that a good faith exemption be granted and that the application to expand enrollment in existing grades and facilities be heard in the regular amendment cycle.

Sincerely,

Luke Welmerink

Mater Academy of Northern Nevada, Board Chair
NOTICE OF PUBLIC MEETING
of the
Board of Directors of
Mater Academy of Northern Nevada

Notice is hereby given that the Board of Directors of Mater Academy of Northern Nevada, a public charter school, will conduct a telephonic public meeting on Thursday, October 10, 2019 beginning at 9:00 a.m. The call-in information is as follows:

**Call-in Number: 1-866-244-8528**
**Access Code: 251188#**

The public is invited to attend. Anyone that wishes to make public comment is welcome to attend the meeting at 2680 E. Ninth Street Reno, Nevada.

**Please Note:** The Board of Directors of Mater Academy of Northern Nevada may 1) take agenda items out of order; 2) combine two or more items for consideration; or 3) remove an item from the agenda or delay discussion related to an item at any time.

Reasonable efforts will be made to assist and accommodate physically handicapped persons desiring to attend or participate at the meeting. Any persons requiring assistance may call Amanda Safford at (775) 622-2402 at least two business days in advance so that arrangements may be made.

If you would like copies of the meeting agenda, support materials, or minutes, please email jennifer.elison@academicanv.com, or visit the school’s website at: https://www.maternorthernnevada.org/. For copies of the meeting audio, please email jennifer.elison@academicanv.com.

Public comment may be limited to three minutes per person at the discretion of the Chairperson.
1. Call to order and roll call. (For Possible Action).

2. Public Comment and Discussion. (No action may be taken on a matter raised under this item of the agenda until the matter itself has been specifically included on an agenda as an item upon which action will be taken.)

3. Review and Possible Action to Approve the Minutes from the August 14, 2019 Board Meeting and the August 27, 2019 Telephonic Board Meeting (For Possible Action)

4. Discussion and Possible Action to Approve the Submission of a Charter Amendment for Mater Academy of Northern Nevada for Revised Enrollment Numbers (For Possible Action)

5. Public Comments and Discussion. (No action may be taken on a matter raised under this item of the agenda until the matter itself has been specifically included on an agenda as an item upon which action will be taken.)

6. Adjournment.

This notice and agenda has been posted on or before 9 a.m. on the third working day before the meeting at the following locations:

(1) Reno City Clerk’s Office:
(2) Downtown Reno Library:
(3) Second Judicial District Court:
(4) Mater Academy of Northern Nevada:
(5) notice.nv.gov
The Board of Directors of Mater Academy of Northern Nevada held a public telephonic meeting on October 10, 2019 at 9:00 a.m.

1. Call to Order and Roll Call

Board Chair Luke Welmerink called the meeting to order at 9:14 a.m. with a quorum present. In attendance were Board members Luke Welmerink, Kayla Moynahan, Cris Novich, and Jaime Edrosa.

Shari Dunn, Teresa Benitez-Thomson, and Leslie Jackson were not present at this meeting.

Also present was Principal Gia Maraccini; as well as Academica representatives Amanda Safford and Colin Bringhurst.

2. Public Comment and Discussion

There was no request for public comment.

3. Review and Possible Action to Approve the Minutes from the August 14, 2019 Board Meeting and the August 27, 2019 Telephonic Board Meeting

Member Moynahan moved to approve the minutes from the August 14, 2019 board meeting and the August 27, 2019 telephonic board meeting. Member Edrosa seconded the motion, and the board voted unanimously to approve.

4. Discussion and Possible Action to Approve the Submission of a Charter Amendment for Mater Academy of Northern Nevada for Revised Enrollment Numbers

Ms. Amanda Safford addressed the Board and stated that the amendment had been broken into two parts: the first was for revised enrollment for the current 2019/2020 school year; and the second was for revised enrollment moving forward. Total enrollment was still below the amount defined in the original charter; however, it was necessary to submit an amendment if enrollment increased more than 10% from the previous school year. In the charter amendment the enrollment number for the 2021/2022 school year should be 460, although it was listed as 450 in various spots and would be corrected prior to submission.
Member Welmerink asked the determination was based on projected or actual enrollment, to which Mr. Colin Bringhurst addressed the Board and stated that it was based on the October 1\textsuperscript{st} count day enrollment.

Member Edrosa asked if the building allowed for the increase in enrollment, to which Ms. Safford responded in the positive, stating that the building had a max-capacity of 480.

Member Edrosa asked what the actual enrollment numbers were, to which Ms. Safford stated that the 2019/2020 was approved for 356, with the actual at 343. Next year’s projection was 425, with the following year at 460, and the year after that 480; which was what necessitated the amendment. Member Edrosa asked if there would be a budget impact with these new enrollment numbers, to which Member Welmerink stated that they could discuss it at the October 16\textsuperscript{th} regular board meeting under the financial performance item.

Member Moynahan moved to approve the charter amendment submission for revised enrollment numbers for Mater Academy of Northern Nevada; with the corrected enrollment for the 2021/2022 school year at 460 throughout. Member Novich seconded the motion, and the Board voted unanimously to approve.

5. Public Comments and Discussion

There was no request for public comment; however, Member Moynahan notified the Board that many things were being posted on Facebook to great success, adding that if the Board or Academica needed anything announced on that platform, she could take care of that.

6. Adjournment

This meeting was adjourned at 9:28 a.m.

Approved on: __________________________

_______________________________________
Secretary of the Board of Directors
Mater Academy of Northern Nevada
The following narrative provides an overview of MANN’s projected revenue and expenses.

**Revenue**

**Per-Pupil Revenue:**

The budget created for MANN includes the per-pupil revenue assumption of $7,402 for the 2019-2020 school year, with an estimated 1.30% increase each subsequent year thereafter. Assumption of $7,402 was based on the per-pupil revenue anticipated to be funded during the 19-20 school year. Included with the state funding, the budget created for MANN also includes the per-pupil local revenue assumption of $1,368. Based on the first quarter of FY20 for Reno, it is currently $1,451. Therefore, our estimated local portion and assumed 1.30% increase each year are conservatively based.
Special Education Funding (Part B):
Anticipated $950 per SPED student – Revenue is budgeted based upon prior year SPED counts which take place in October of each year.

SPED Discretionary Unit:
Anticipated $3,300 per SPED student – Revenue is budgeted based upon prior year SPED counts.

Expenses

Expense Categories:

1. Personnel
2. Benefits
3. Payroll Services
4. Contractual
5. Contracted Services
6. Equipment
7. Supplies
8. Facility
9. Travel
10. Accounting, Audit, Legal Fees
11. Technology
12. Other

Personnel:
Approx. 45.57% of the budget (Year 1 – Year 5)

In the 19-20 school year, Mater Academy of Northern Nevada will have a combined total staff of 29, including 00 total teachers and 9 total administrative and support staff; with a total enrollment of 356 students. By the 23-24 school year, Mater Academy of Northern Nevada is estimated to expand to a total staff of 37 and a total student enrollment of 450; adding, throughout the years, the necessary staff in order to effectively manage the actual/projected student enrollment increases. Below are the actual and anticipated staffing positions, including the starting salary of each position:

Principal - $97,500/year – Develop/Implement policies, programs, curriculum activities, and budgets in a manner that promotes the educational development of each student and the professional development of each staff member.

Assistant Principal - $72,000/year – Develop/implement the total school program by assisting the principal in the overall running of the school.

Counselor - $50,000/year – Act as advocates for students’ well-being, and as valuable resources for their educational advancement.
Curriculum Coach - $50,000/year – Serves as a content specialist to assist in the development and implementation of campus instructional plans.

Classroom Teachers (Core) - $43,900/year – Prepare and educate students for the world by creating lesson plans and tracking student progress to ensure academic goals are met.

Classroom Teachers (Special) - $43,900/year – Prepare and educate students for the world by creating lesson plans and tracking student progress to ensure academic goals are met.

Special Ed. Teachers - $43,900/year – Prepare and educate students with a wide range of learning disabilities by adapting general lesson plans and tracking student progress to ensure academic goals are met.

Office Manager - $35,000/year – Ensures the smooth running of day-to-day office operations by organizing and coordinating administrative duties and procedures.

Registrar - $35,000/year – Responsible for maintaining student records; includes processing student enrollment, transfers, and withdrawals.

Teacher Assistants - $12.00/hour – Reinforce lessons presented by teachers, as well as assist teachers with recordkeeping.

Receptionist - $13.00/hour – Greet visitors, parents and students; while facilitating communication within the school and assuring records and schedules are kept up to date.

Clinic Aide - $13.00/hour – Renders basic first aid to students and performs health-related records/data file management duties.

Campus Monitor - $15.00/hour – Supervise/Monitor students on school grounds while enforcing appropriate student behavior and ensuring school safety.

Below are the anticipated staffing needs each year; including the anticipated student enrollment and the anticipated total staffing cost each year:

<table>
<thead>
<tr>
<th>Position</th>
<th>19-20</th>
<th>20-21</th>
<th>21-22</th>
<th>22-23</th>
<th>23-24</th>
</tr>
</thead>
<tbody>
<tr>
<td>Principal</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td>Assistant Principal</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td>Classroom Teachers (Core)</td>
<td>15</td>
<td>17</td>
<td>18</td>
<td>18</td>
<td>18</td>
</tr>
<tr>
<td>Classroom Teachers (Special)</td>
<td>3</td>
<td>4</td>
<td>5</td>
<td>6</td>
<td>6</td>
</tr>
<tr>
<td>Special Education Teachers</td>
<td>2</td>
<td>2</td>
<td>2</td>
<td>2</td>
<td>2</td>
</tr>
<tr>
<td>Counselor/Student Support Advocate</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td>Curriculum Coach</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td>Office Manager</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td>Registrar</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td>Clinic Aide/FASA</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Receptionist</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td>Teacher Assistants (Including SPED)</td>
<td>2</td>
<td>2</td>
<td>3</td>
<td>4</td>
<td>4</td>
</tr>
<tr>
<td>Campus Monitor/Custodian</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td><strong>Total Staff</strong></td>
<td><strong>29</strong></td>
<td><strong>32</strong></td>
<td><strong>35</strong></td>
<td><strong>37</strong></td>
<td><strong>37</strong></td>
</tr>
<tr>
<td><strong>Total Staff Costs:</strong></td>
<td><strong>$1,230,700</strong></td>
<td><strong>$1,384,203</strong></td>
<td><strong>$1,513,955</strong></td>
<td><strong>$1,595,074</strong></td>
<td><strong>$1,613,605</strong></td>
</tr>
</tbody>
</table>
All salaries are anticipated to increase by 1.50% each year. Additional staff positions will be added in the following years based upon the growth of these charter schools.

**Benefits:**

**Approx. 21.57% of the budget (Year 1 – Year 5)**

Employee benefits will cover all employees except for substitute teachers and other contracted services; as they are not employed by the school. Employee benefits include, but are not limited to, the following:

- PERS (Retirement)
- Medicare
- Workers Comp
- Medical/Dental/Vision/Life/Disability

These expenses are figured at approximately 46.50% of salaries in the 19-20 school year, increasing incrementally each subsequent year thereafter. Using the total cost of salaries each year from the personnel chart above, the anticipated cost of employee benefits each year is as followed:

<table>
<thead>
<tr>
<th></th>
<th>19-20</th>
<th>20-21</th>
<th>21-22</th>
<th>22-23</th>
<th>23-24</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Salaries and Wages:</td>
<td>$1,230,700</td>
<td>$1,384,203</td>
<td>$1,513,955</td>
<td>$1,595,074</td>
<td>$1,613,605</td>
</tr>
<tr>
<td>Benefits % of Salaries:</td>
<td>46.50%</td>
<td>46.65%</td>
<td>46.95%</td>
<td>47.25%</td>
<td>47.55%</td>
</tr>
<tr>
<td>Total Cost of Benefits:</td>
<td>$572,276</td>
<td>$645,730</td>
<td>$710,802</td>
<td>$753,672</td>
<td>$767,269</td>
</tr>
</tbody>
</table>

Incentives/Bonuses – Teacher retention bonus calculation for the 19-20 school year is approximately $15,000, calculations for each year thereafter are done after the conclusion of each year to better gauge the financial situation of the school.

**Payroll Services:**

**Approx. 0.26% of the budget (Year 1 – Year 5)**

The cost of payroll services is assumed based upon the figures provided by other charter schools working with Academica Nevada. It costs $20 per employee per month to process payroll, bringing us to an annual total cost of $240 per employee.

**Contractual:**

**Approx. 5.95% of the budget (Year 1 – Year 5)**

Academica Nevada Management Fee – $450 per student – Academica Nevada is an Educational Management Service Provider whose services to MANN shall include, but may not be limited to, the following:

- Identification, design, and procurement of facilities and equipment
- Staffing recommendations and human resource coordination
- Regulatory compliance and state reporting
- Legal and corporate upkeep
- Public relations and marketing
- The maintenance of the books and records of the charter school
- Bookkeeping, budgeting and financial forecasting
Mater Academy, Inc. Affiliation Fee – 1.00% of DSA revenue – Trademark License Agreement between Mater Academy, Inc. (“Licensor”), and the school, Mater Academy of Northern Nevada (MANN) (“Licensee”). Mater Academy, Inc. grants MANN a non-exclusive, non-transferable, royalty-free license to use the trademark in connection with the development and establishment of the school of MANN in the State of Nevada.

- 0.50% of the 1.00% Mater Academy, Inc. Affiliation Fee is used for Professional Development.

**Contracted Services:**

*Approx. 4.24% of the budget (Year 1 – Year 5)*

Special Education Contracted Services – Anticipated expense of $225 per student the first year, increasing incrementally as student enrollment increases. Special Education Contracted Services include speech therapy, occupational therapy, physical therapy, nursing, and psychological services. The budgeted expenses are based off the charter schools Academica Nevada works closely with.

Data Analyst Contracted Services – $2,500 for the 19-20 school year increasing to $7,000 for the 20-21 school year, incrementally increasing each year thereafter. The MANN Data Analyst maintains accurate data files of student achievement and works with site based staff to interpret the data and plan for improved instructions. Essential duties include:

- Analyze and prepare reports from local, state, and national assessment data as it relates to individual's student performance and school improvement.
- Develop and maintain historical student and school data files to monitor track performance.
- Interpret and review assessment data with administrators and teachers; support the planning of action steps.
- Compile data from multiple assessments to develop student, subject, grade-level, or school achievement profiles.
- Work with staff in schools in one-on-one and group settings to conduct training in the use of data to improve student results.

Substitute Teachers - $165/day – *Manage the learning environment while providing instruction in the absence of a classroom teacher.* (10 days per teacher) MANN will contract with a staffing agency for substitute teachers. Pricing is based on the rates given by Kelly Educational Staffing, an experienced provider of substitute teachers nationwide, who has and is currently serving charter schools similar in size of the proposed charter. The substitute teacher services provided, which include educational staffing and placement needs; are conservatively priced at $165 per day, for 10 days per teacher.

**Equipment:**

*Approx. 3.10% of the budget (Year 1 – Year 5)*

FFE Lease: Instructional Equipment / Computers / Furniture / Fixtures - Utilizing Academica Nevada’s standing relationship with the lending institution Vectra Bank allows Mater Academy of Northern Nevada to lease all their furniture, fixtures, and equipment over a 48-month period. The lease includes a 5% residual purchase option at the end of 48 months or an early purchase option in the 45th month for a 6% residual. Mater Academy of Northern Nevada budgets $1,000 per student...
to outfit an entire school in its first year at a 5% interest rate over 4 years. The budget includes actual/projected FFE cost over the next few years up until the 23-24 school year, including the total equipment cost and lease payments each year (budget may include slight variances as we anticipated a 5% interest rate for future leases; whereas our current lease interest rates are around 1.50% - 3.00%).

Copier/Printing – Anticipated copier lease at a rate of approximately $17,500 for the 2019-2020 school year based on the current copier lease rate (includes a cushion to account for printing overages). Increasing by 3% each subsequent year thereafter.

**Supplies:**

*Approx. 1.98% of the budget (Year 1 – Year 5)*

- Consumables – $100 per student – includes items that can’t be used more than once or by multiple students (i.e. workbooks).
- Office Supplies – $13 per student – utilized by administrative staff
- Classroom Supplies – $27 per student – utilized by teaching staff
- Copier Supplies – $4 per student
- Nursing Supplies – $2.50 per student
- SPED Supplies – $120 per SPED student – utilized by SPED teaching staff

**Facility:**

*Approx. 24.98% of the budget (Year 1 – Year 5)*

Scheduled Lease Payment – Mater Academy of Northern Nevada currently holds a lease agreement with the Boys and Girls Club, the lease agreement includes a 3% rent increase each year. The scheduled annual lease payment for the 19-20 school year is $277,002.

<table>
<thead>
<tr>
<th></th>
<th>19-20</th>
<th>20-21</th>
<th>21-22</th>
<th>22-23</th>
<th>23-24</th>
</tr>
</thead>
<tbody>
<tr>
<td>Scheduled Lease Payment</td>
<td>$277,002</td>
<td>$361,602</td>
<td>$372,600</td>
<td>$383,700</td>
<td>$395,100</td>
</tr>
</tbody>
</table>

Facility/School Insurance - $14,000 annually - based upon the figures provided by other charter schools working with Academica Nevada. Increasing by 5% each subsequent year thereafter

Public Utilities (electricity, water, sewer, trash) – Utility expenses have a direct correlation to the size and student population of a school; as student enrollment increases, public utilities increase as well. Utility expenses are included in the monthly rent amount stated in the lease agreement.

Contracted Janitorial – Approximately $0.11 per sq. ft. per month (rate at which the charter schools working with Academica Nevada pay as of right now), including a cushion for any major/miscellaneous janitorial expenses. Amount budgeted is based on what is currently being spent at the campus.

Custodial Supplies - $15 per student

Facility Maintenance – basic facility maintenance of $8,000 in the 2019-2020 school year, increasing as student enrollment increases and to account for general facility wear and tear.
AC Maintenance & Repair – basic A/C maintenance care assumption of $5,000 in the 2019-2020 school year. Increasing by 15% each subsequent year thereafter.

**Travel:**

*Approx. 0.06% of the budget (Year 1 – Year 5)*

Travel costs associated with recruitment and staff development are estimated to be $1,500-2,000 annually.

**Accounting, Audit, and Legal Fees:**

*Approx. 0.80% of the budget (Year 1 – Year 5)*

Audit/Accounting – anticipated $26,500 per year – includes an annual audit expense and expenses associated with accounting. Based upon previous audits performed; increasing by 3% each year.

Legal Fees – estimated $25,000 in legal fees pertaining to the bond for the 2019-2020 school year, decreasing to approximately $5,000 each subsequent year thereafter.

**Technology:**

*Approx. 1.02% of the budget (Year 1 – Year 5)*

Intellatek IT Monthly Services - IT services will include set-up and continual maintenance/monitoring of computers, server, network, firewall and other technology related hardware. For continual maintenance/monitoring of technology related hardware for the school, a fee of $3.50 per month per student is necessary to insure quality work is being done and the needs of the school are being met taking into consideration enrollment growth (equates to $42.00 per year per student).

Intellatek IT Set-up Fees - Intellatek’s initial start-up fee is dependent on how much new equipment is acquired by a school and/or if a school is opening for the first time. The initial start-up fee can be as high as $15,000 per year and as low as $5,000 per year. The budget reflects this wide variance and takes into consideration how much new equipment each school is anticipated to need each year, and whether it's a school's first year of operation.

Infinite Campus - $2,500 per year - Infinite campus is an education software utilized by both the faculty of the school and parents/guardians of the students.

Website - $3,500 annual expense each year.

Phone & Communications – annual contract expense of approximately $25,200 per year, incrementally increasing by 3% each year.

**Other:**

*Approx. 2.16% of the budget (Year 1 – Year 5)*

State Administrative Fee - 1.5% of DSA revenue – the state charges 1.5% of DSA revenue for the state sponsor fee. (anticipated increase a couple years down the line)

Tuition Reimbursement - $5,000 per year – Employee benefit in which the school pays all, or a portion, of an employee’s tuition for coursework and/or training.

Dues and Fees - $3,500 per year – Fees that may arise throughout the school year.
Lunch Program - Assumes MANN will qualify for reimbursed student meals from the National School Lunch Program and School Breakfast Program. Assumes that meals will be paid for by students not eligible for these programs. The amount of $250-$1,000 per year has been budgeted for any potential overages or one-time costs associated with providing food services.

Loan Payments – Loan payments to Academica Nevada for start-up loan, will be paid back by the end of the 2020-2021 school year.

Postage - Assumption of $2,000 per year, based upon prior year usage; incrementally increasing as student enrollment increases.

Background and Fingerprinting - $75 per new employee – anticipated $1,000 per year.

Miscellaneous Expenses (Other Purchases) – Estimate of $1,000 per year for miscellaneous expenses that may arise throughout the year.
<table>
<thead>
<tr>
<th>MANN</th>
<th>19-20</th>
<th>20-21</th>
<th>21-22</th>
<th>22-23</th>
<th>23-24</th>
</tr>
</thead>
<tbody>
<tr>
<td>WFTE Gross Value</td>
<td>$7,402</td>
<td>$7,513</td>
<td>$7,626</td>
<td>$7,740</td>
<td>$7,856</td>
</tr>
<tr>
<td>Total Students (FTEs)</td>
<td>356</td>
<td>414</td>
<td>442</td>
<td>450</td>
<td>450</td>
</tr>
<tr>
<td>Kinder</td>
<td>50</td>
<td>50</td>
<td>50</td>
<td>50</td>
<td>50</td>
</tr>
<tr>
<td>1st Grade</td>
<td>42</td>
<td>50</td>
<td>50</td>
<td>50</td>
<td>50</td>
</tr>
<tr>
<td>2nd Grade</td>
<td>50</td>
<td>50</td>
<td>50</td>
<td>50</td>
<td>50</td>
</tr>
<tr>
<td>3rd Grade</td>
<td>50</td>
<td>50</td>
<td>50</td>
<td>50</td>
<td>50</td>
</tr>
<tr>
<td>4th Grade</td>
<td>50</td>
<td>50</td>
<td>50</td>
<td>50</td>
<td>50</td>
</tr>
<tr>
<td>5th Grade</td>
<td>50</td>
<td>50</td>
<td>50</td>
<td>50</td>
<td>50</td>
</tr>
<tr>
<td>6th Grade</td>
<td>50</td>
<td>50</td>
<td>50</td>
<td>50</td>
<td>50</td>
</tr>
<tr>
<td>7th Grade</td>
<td>42</td>
<td>42</td>
<td>50</td>
<td>50</td>
<td>50</td>
</tr>
<tr>
<td>8th Grade</td>
<td>-</td>
<td>22</td>
<td>42</td>
<td>50</td>
<td>50</td>
</tr>
<tr>
<td>9th Grade</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>10th Grade</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>11th Grade</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>12th Grade</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Total Students (FTEs)</td>
<td>356</td>
<td>414</td>
<td>442</td>
<td>450</td>
<td>450</td>
</tr>
</tbody>
</table>

**Prior Year Numbers**

<table>
<thead>
<tr>
<th></th>
<th>19-20</th>
<th>20-21</th>
<th>21-22</th>
<th>22-23</th>
<th>23-24</th>
</tr>
</thead>
<tbody>
<tr>
<td>Kindergarten</td>
<td>28</td>
<td>33</td>
<td>35</td>
<td>35</td>
<td>35</td>
</tr>
<tr>
<td>Executive Director</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Art Teacher</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td>Music</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td>P.E. Teacher</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td>Dance</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Technology (STEM)</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Spanish / Language</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td>Total Teaching Staff</td>
<td>20.00</td>
<td>23.00</td>
<td>25.00</td>
<td>26.00</td>
<td>26.00</td>
</tr>
</tbody>
</table>

**ADMIN & SUPPORT**

<table>
<thead>
<tr>
<th></th>
<th>19-20</th>
<th>20-21</th>
<th>21-22</th>
<th>22-23</th>
<th>23-24</th>
</tr>
</thead>
<tbody>
<tr>
<td>Executive Director &amp; Assistant</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Assistant Principal</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td>Lead Teacher(s)</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Counselor/Student Support Advocate</td>
<td>0.5</td>
<td>0.5</td>
<td>0.5</td>
<td>0.5</td>
<td>0.5</td>
</tr>
<tr>
<td>Office Manager</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td>Registrar</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td>Receptionist</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td>Teacher Assistants (Including SPED)</td>
<td>2</td>
<td>2</td>
<td>3</td>
<td>4</td>
<td>4</td>
</tr>
<tr>
<td>School Psychologist</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>School Nurse</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Gate Teacher</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Total Admin &amp; Support</td>
<td>9.00</td>
<td>9.00</td>
<td>10.00</td>
<td>11.00</td>
<td>11.00</td>
</tr>
</tbody>
</table>

**Total # Teachers**

<table>
<thead>
<tr>
<th></th>
<th>19-20</th>
<th>20-21</th>
<th>21-22</th>
<th>22-23</th>
<th>23-24</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Teaching Staff</td>
<td>20.00</td>
<td>23.00</td>
<td>25.00</td>
<td>26.00</td>
<td>26.00</td>
</tr>
</tbody>
</table>

**Total # Admin & Support**

<table>
<thead>
<tr>
<th></th>
<th>19-20</th>
<th>20-21</th>
<th>21-22</th>
<th>22-23</th>
<th>23-24</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Staff</td>
<td>29.00</td>
<td>32.00</td>
<td>35.00</td>
<td>37.00</td>
<td>37.00</td>
</tr>
</tbody>
</table>

**Total Salaries & Benefits as % of Expenses**

<table>
<thead>
<tr>
<th></th>
<th>19-20</th>
<th>20-21</th>
<th>21-22</th>
<th>22-23</th>
<th>23-24</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rent as % of Expenses</td>
<td>10.79%</td>
<td>11.59%</td>
<td>11.10%</td>
<td>10.92%</td>
<td>11.20%</td>
</tr>
<tr>
<td>Total Salaries &amp; Benefits as % of Expenses</td>
<td>72.31%</td>
<td>66.41%</td>
<td>67.63%</td>
<td>68.22%</td>
<td>68.85%</td>
</tr>
<tr>
<td>Instruction Salaries as % of Total Salaries</td>
<td>71.34%</td>
<td>73.68%</td>
<td>73.95%</td>
<td>73.73%</td>
<td>73.62%</td>
</tr>
<tr>
<td>Admin &amp; Support Salaries as % of Total Salaries</td>
<td>28.66%</td>
<td>26.32%</td>
<td>26.05%</td>
<td>26.27%</td>
<td>26.38%</td>
</tr>
</tbody>
</table>

**REVENUE (@ 100%)**

<table>
<thead>
<tr>
<th></th>
<th>19-20</th>
<th>20-21</th>
<th>21-22</th>
<th>22-23</th>
<th>23-24</th>
</tr>
</thead>
<tbody>
<tr>
<td>Budget Revenue</td>
<td>$2,635,112</td>
<td>$3,110,394</td>
<td>$3,370,571</td>
<td>$3,483,050</td>
<td>$3,535,296</td>
</tr>
<tr>
<td>Budget Revenue (NSLP)</td>
<td>26,000</td>
<td>30,934</td>
<td>33,026</td>
<td>33,624</td>
<td>33,624</td>
</tr>
<tr>
<td>Special Ed Discretionary Unit</td>
<td>92,400</td>
<td>107,454</td>
<td>114,721</td>
<td>116,798</td>
<td>116,798</td>
</tr>
<tr>
<td>Total Revenues</td>
<td>$2,754,112</td>
<td>$3,248,782</td>
<td>$3,518,318</td>
<td>$3,633,471</td>
<td>$3,685,717</td>
</tr>
</tbody>
</table>

**Gate Teacher**

<table>
<thead>
<tr>
<th></th>
<th>19-20</th>
<th>20-21</th>
<th>21-22</th>
<th>22-23</th>
<th>23-24</th>
</tr>
</thead>
<tbody>
<tr>
<td>Gate Teacher</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
</tbody>
</table>

**Assistant Principal**

<table>
<thead>
<tr>
<th></th>
<th>19-20</th>
<th>20-21</th>
<th>21-22</th>
<th>22-23</th>
<th>23-24</th>
</tr>
</thead>
<tbody>
<tr>
<td>Assistant Principal</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>1</td>
</tr>
</tbody>
</table>

**Office Manager**

<table>
<thead>
<tr>
<th></th>
<th>19-20</th>
<th>20-21</th>
<th>21-22</th>
<th>22-23</th>
<th>23-24</th>
</tr>
</thead>
<tbody>
<tr>
<td>Office Manager</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>1</td>
</tr>
</tbody>
</table>

**Registrar**

<table>
<thead>
<tr>
<th></th>
<th>19-20</th>
<th>20-21</th>
<th>21-22</th>
<th>22-23</th>
<th>23-24</th>
</tr>
</thead>
<tbody>
<tr>
<td>Registrar</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>1</td>
</tr>
</tbody>
</table>

**School Nurse**

<table>
<thead>
<tr>
<th></th>
<th>19-20</th>
<th>20-21</th>
<th>21-22</th>
<th>22-23</th>
<th>23-24</th>
</tr>
</thead>
<tbody>
<tr>
<td>School Nurse</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
</tbody>
</table>

**Speech Pathologist**

<table>
<thead>
<tr>
<th></th>
<th>19-20</th>
<th>20-21</th>
<th>21-22</th>
<th>22-23</th>
<th>23-24</th>
</tr>
</thead>
<tbody>
<tr>
<td>Speech Pathologist</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
</tbody>
</table>

**Cafeteria Manager**

<table>
<thead>
<tr>
<th></th>
<th>19-20</th>
<th>20-21</th>
<th>21-22</th>
<th>22-23</th>
<th>23-24</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cafeteria Manager</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
</tbody>
</table>

**Custodian**

<table>
<thead>
<tr>
<th></th>
<th>19-20</th>
<th>20-21</th>
<th>21-22</th>
<th>22-23</th>
<th>23-24</th>
</tr>
</thead>
<tbody>
<tr>
<td>Custodian</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>1</td>
</tr>
</tbody>
</table>

**Other**

<table>
<thead>
<tr>
<th></th>
<th>19-20</th>
<th>20-21</th>
<th>21-22</th>
<th>22-23</th>
<th>23-24</th>
</tr>
</thead>
<tbody>
<tr>
<td>Other</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
</tbody>
</table>

**Total Revenues**

<table>
<thead>
<tr>
<th></th>
<th>19-20</th>
<th>20-21</th>
<th>21-22</th>
<th>22-23</th>
<th>23-24</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Revenues</td>
<td>$2,754,112</td>
<td>$3,248,782</td>
<td>$3,518,318</td>
<td>$3,633,471</td>
<td>$3,685,717</td>
</tr>
</tbody>
</table>
## Attachment 14: School Budget

### Personnel Costs

<table>
<thead>
<tr>
<th></th>
<th>19-20</th>
<th>20-21</th>
<th>21-22</th>
<th>22-23</th>
<th>23-24</th>
</tr>
</thead>
<tbody>
<tr>
<td>Principal</td>
<td>97,500</td>
<td>98,963</td>
<td>100,447</td>
<td>101,954</td>
<td>103,483</td>
</tr>
<tr>
<td>Assistant Principal(s)</td>
<td>72,000</td>
<td>73,080</td>
<td>74,176</td>
<td>75,289</td>
<td>76,418</td>
</tr>
<tr>
<td>Lead Teacher</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Curriculum Coach</td>
<td>25,000</td>
<td>25,375</td>
<td>25,756</td>
<td>26,142</td>
<td>26,534</td>
</tr>
<tr>
<td>Counselor / Student Support Advocate/Dean</td>
<td>25,000</td>
<td>25,375</td>
<td>25,756</td>
<td>26,142</td>
<td>26,534</td>
</tr>
<tr>
<td>Teachers Salaries</td>
<td>790,200</td>
<td>931,140</td>
<td>1,030,055</td>
<td>1,085,640</td>
<td>1,096,560</td>
</tr>
<tr>
<td>SPED Teachers</td>
<td>87,800</td>
<td>88,680</td>
<td>89,970</td>
<td>90,470</td>
<td>91,380</td>
</tr>
<tr>
<td>Office Manager/ Registrar / Banker</td>
<td>70,000</td>
<td>71,050</td>
<td>72,116</td>
<td>73,197</td>
<td>74,295</td>
</tr>
<tr>
<td>Secretary &amp; FASA</td>
<td>16,640</td>
<td>16,960</td>
<td>17,280</td>
<td>17,600</td>
<td>17,920</td>
</tr>
<tr>
<td>Teacher Assistants (including SPED)</td>
<td>34,560</td>
<td>35,280</td>
<td>54,000</td>
<td>73,440</td>
<td>74,880</td>
</tr>
<tr>
<td>Campus Monitors</td>
<td>12,000</td>
<td>18,300</td>
<td>24,800</td>
<td>25,280</td>
<td>26,600</td>
</tr>
<tr>
<td><strong>Unrestricted Salaries</strong></td>
<td><strong>1,230,700</strong></td>
<td><strong>1,384,203</strong></td>
<td><strong>1,513,955</strong></td>
<td><strong>1,595,074</strong></td>
<td><strong>1,613,405</strong></td>
</tr>
</tbody>
</table>

### Restricted Salaries

<p>| | | | | | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>SPED Facilitator</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Speech Pathologist</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>School Psychologist</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>School Nurse</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cafeteria Manager</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>MSRP Manager</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>On Campus Sub</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Total Salaries and Wages</strong></td>
<td><strong>1,230,700</strong></td>
<td><strong>1,384,203</strong></td>
<td><strong>1,513,955</strong></td>
<td><strong>1,595,074</strong></td>
<td><strong>1,613,405</strong></td>
</tr>
</tbody>
</table>

### Total Payroll / Benefits and Related

<p>| | | | | | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Operations</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Consumables</td>
<td>35,600</td>
<td>41,400</td>
<td>44,200</td>
<td>45,000</td>
<td>45,000</td>
</tr>
<tr>
<td>Zion’s FFE Lease - payments</td>
<td>70,000</td>
<td>100,000</td>
<td>100,000</td>
<td>100,000</td>
<td>60,000</td>
</tr>
<tr>
<td>Office Supplies</td>
<td>4,628</td>
<td>5,382</td>
<td>5,746</td>
<td>5,850</td>
<td>5,850</td>
</tr>
<tr>
<td>Classroom Supplies</td>
<td>9,612</td>
<td>11,178</td>
<td>11,934</td>
<td>12,150</td>
<td>12,150</td>
</tr>
<tr>
<td>Copier Supplies</td>
<td>1,424</td>
<td>1,656</td>
<td>1,768</td>
<td>1,800</td>
<td>1,800</td>
</tr>
<tr>
<td>Nursing Supplies</td>
<td>880</td>
<td>1,035</td>
<td>1,105</td>
<td>1,125</td>
<td>1,125</td>
</tr>
<tr>
<td>SPED Supplies</td>
<td>3,860</td>
<td>3,907</td>
<td>4,172</td>
<td>4,247</td>
<td>4,247</td>
</tr>
<tr>
<td>Athletics</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Dues and Fees</td>
<td>3,500</td>
<td>3,500</td>
<td>3,500</td>
<td>3,500</td>
<td>3,500</td>
</tr>
<tr>
<td>Lunch Program</td>
<td>250</td>
<td>1,000</td>
<td>1,000</td>
<td>1,000</td>
<td>1,000</td>
</tr>
<tr>
<td>Travel Reimbursements</td>
<td>1,500</td>
<td>2,000</td>
<td>2,000</td>
<td>2,000</td>
<td>2,000</td>
</tr>
<tr>
<td>Special Education Contracted Services</td>
<td>80,100</td>
<td>93,150</td>
<td>99,400</td>
<td>101,250</td>
<td>101,250</td>
</tr>
<tr>
<td>Contracted Data Services</td>
<td>2,500</td>
<td>2,500</td>
<td>2,500</td>
<td>2,500</td>
<td>2,500</td>
</tr>
<tr>
<td>Management Fee</td>
<td>17,800</td>
<td>186,300</td>
<td>198,900</td>
<td>202,500</td>
<td>202,500</td>
</tr>
<tr>
<td>Payroll Service</td>
<td>7,260</td>
<td>7,980</td>
<td>8,700</td>
<td>9,180</td>
<td>9,180</td>
</tr>
<tr>
<td>Audit/Tax</td>
<td>20,000</td>
<td>20,600</td>
<td>21,218</td>
<td>21,855</td>
<td>22,510</td>
</tr>
<tr>
<td>Legal Fees</td>
<td>2,000</td>
<td>5,000</td>
<td>5,100</td>
<td>5,200</td>
<td>5,300</td>
</tr>
<tr>
<td>IT Services - Monthly</td>
<td>7,476</td>
<td>17,388</td>
<td>18,564</td>
<td>18,900</td>
<td>18,900</td>
</tr>
<tr>
<td>IT Set-up Fees</td>
<td>7,500</td>
<td>5,000</td>
<td>5,000</td>
<td>5,000</td>
<td>5,000</td>
</tr>
<tr>
<td>Website</td>
<td>3,000</td>
<td>3,500</td>
<td>3,500</td>
<td>3,500</td>
<td>3,500</td>
</tr>
<tr>
<td>Copier / Printing</td>
<td>17,500</td>
<td>18,025</td>
<td>18,566</td>
<td>19,123</td>
<td>19,696</td>
</tr>
<tr>
<td>Infinite Campus</td>
<td>2,500</td>
<td>2,550</td>
<td>2,601</td>
<td>2,653</td>
<td>2,706</td>
</tr>
<tr>
<td>State Administrative Fee (1.5%)</td>
<td>39,527</td>
<td>46,656</td>
<td>50,599</td>
<td>52,246</td>
<td>53,029</td>
</tr>
<tr>
<td>Affiliation Fee - Inc. (1/2 of 1%)</td>
<td>13,176</td>
<td>15,532</td>
<td>16,853</td>
<td>17,415</td>
<td>17,676</td>
</tr>
<tr>
<td>Affiliation Fee - Professional Development (1/2 of 1%)</td>
<td>13,176</td>
<td>15,532</td>
<td>16,853</td>
<td>17,415</td>
<td>17,676</td>
</tr>
<tr>
<td>Phone and Communications (with E-rate discount)</td>
<td>4,980</td>
<td>5,129</td>
<td>5,283</td>
<td>5,442</td>
<td>5,605</td>
</tr>
<tr>
<td>Postage</td>
<td>2,000</td>
<td>2,080</td>
<td>2,081</td>
<td>2,122</td>
<td>2,165</td>
</tr>
<tr>
<td>Background and Fingerprinting</td>
<td>300</td>
<td>600</td>
<td>650</td>
<td>700</td>
<td>750</td>
</tr>
<tr>
<td>Facility and School Insurances</td>
<td>14,000</td>
<td>14,700</td>
<td>15,435</td>
<td>16,207</td>
<td>17,017</td>
</tr>
<tr>
<td>Loan Payments</td>
<td>12,000</td>
<td>12,000</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Other Purchases</td>
<td>1,000</td>
<td>1,000</td>
<td>1,000</td>
<td>1,000</td>
<td>1,000</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>398,558</strong></td>
<td><strong>407,821</strong></td>
<td><strong>468,237</strong></td>
<td><strong>680,880</strong></td>
<td><strong>644,634</strong></td>
</tr>
</tbody>
</table>

### Facilities

<table>
<thead>
<tr>
<th></th>
<th>19-20</th>
<th>20-21</th>
<th>21-22</th>
<th>22-23</th>
<th>23-24</th>
</tr>
</thead>
<tbody>
<tr>
<td>Public Utilities</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Fire and Security alarms</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Contracted Janitorial</td>
<td>16,800</td>
<td>19,320</td>
<td>22,218</td>
<td>25,551</td>
<td>29,383</td>
</tr>
<tr>
<td>Custodial Supplies</td>
<td>5,340</td>
<td>6,210</td>
<td>6,630</td>
<td>6,750</td>
<td>6,750</td>
</tr>
<tr>
<td>Facility Maintenance / Repairs / Capital Outlay</td>
<td>8,000</td>
<td>9,200</td>
<td>10,580</td>
<td>12,167</td>
<td>13,992</td>
</tr>
<tr>
<td>Snow Removal</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Lawn Care</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>AC Maintenance &amp; Repair</td>
<td>5,000</td>
<td>5,750</td>
<td>6,613</td>
<td>7,604</td>
<td>8,745</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>35,140</strong></td>
<td><strong>40,480</strong></td>
<td><strong>46,041</strong></td>
<td><strong>52,072</strong></td>
<td><strong>58,870</strong></td>
</tr>
</tbody>
</table>

### Total Expenses

<p>| | | | | | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total Expenses</strong></td>
<td><strong>2,289,673</strong></td>
<td><strong>2,759,644</strong></td>
<td><strong>2,965,284</strong></td>
<td><strong>3,129,598</strong></td>
<td><strong>3,132,278</strong></td>
</tr>
</tbody>
</table>

### Surplus (Revenues-Total Expenses-Lease-Bond)

<p>| | | | | | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Surplus</strong></td>
<td><strong>187,437</strong></td>
<td><strong>127,536</strong></td>
<td><strong>160,413</strong></td>
<td><strong>120,173</strong></td>
<td><strong>158,339</strong></td>
</tr>
</tbody>
</table>

### Additional Information

- **Scheduled Lease Payment**
  - 277,002
  - 361,602
  - 372,600
  - 383,700
  - 395,100

- **Scheduled Bond Payments**
**INDEPENDENT DATA**

**Net Position (End of Year)**
- Supply the requested data from each independent audit performed for an organization over the past four years.

**Surplus Margin Cash Flow**
- Discrepancies between published data must be thoroughly examined.

---

| Entity | Data Independent Audit | Fiscal Year | Cash | Total Current Assets | Non Current Assets | Total Assets | Net Assets | Funding | Expenditures | Change or Net Assets | Current Ratio | Days Excess | Days Deficiency | Surplus M/C | Net Position Beginning of Year | Net Position End of Year |
|--------|------------------------|-------------|------|----------------------|-------------------|-------------|------------|----------|----------|---------------|------------------------|-------------|------------|----------------|-----------|-----------------------------|--------------------------|
| NV 46-1907920 | Doral Academy of Nevada | 2017-2018 | 4,820,215$ | 6,421,426$ | 2,064,927$ | ... | 34,610,981$ | (748,738)$ | 2.17 | 2,298,770$ | (600,924)$ | (1,349,662)$ |
| NV 45-5065099 | Pinecrest Academy of Nevada | 2017-2018 | 2,521,445$ | 5,288,828$ | 2,289,463$ | ... | 28,912,184$ | 392,891$ | 1.81 | 1,437,951$ | (993,815)$ | (600,924)$ |
| NV 27-5393412 | Somerset Academy of Las Vegas | 2017-2018 | 6,797,555$ | 15,299,189$ | 39,409,597$ | ... | 48,334,574$ | (1,318,925)$ | 2.56 | 592,318$ | (8,104,743)$ | (9,423,668)$ |
| NV 81-1668405 | SLAM Academy of Nevada | 2017-2018 | 515,858$ | 466,470$ | 729,115$ | ... | 729,115$ | 466,470$ | 1.76 | 2,727,428$ | 529,554$ | 268,205$ |
| NV 81-5173587 | Doral Academy of Northern Nevada | 2017-2018 | 1,781,896$ | 15,446,574$ | 5,439,812$ | ... | 1,397,866$ | 2,056,672$ | (658,806)$ | 33.99 | 1,781,896$ | -$ | -$ |
| NV 81-5174782 | Mater Academy of Northern Nevada | 2017-2018 | 335,769$ | 646,113$ | 506,324$ | ... | 506,324$ | 139,789$ | 0.95 | 335,769$ | -$ | -$ |
| NV 46-1907920 | Doral Academy of Nevada | 2016-2017 | 4,904,242$ | 5,600,581$ | 2,563,608$ | ... | 29,762,798$ | (261,349)$ | 1.76 | 2,727,428$ | 529,554$ | 268,205$ |
| NV 45-5065099 | Pinecrest Academy of Nevada | 2016-2017 | 2,521,445$ | 5,288,828$ | 2,289,463$ | ... | 28,912,184$ | 392,891$ | 1.81 | 1,437,951$ | (993,815)$ | (600,924)$ |
| NV 27-5393412 | Somerset Academy of Las Vegas | 2016-2017 | 6,797,555$ | 15,299,189$ | 39,409,597$ | ... | 48,334,574$ | (1,318,925)$ | 2.56 | 592,318$ | (8,104,743)$ | (9,423,668)$ |
| NV 46-1907920 | Doral Academy of Nevada | 2015-2016 | 2,176,814$ | 3,879,919$ | 1,549,618$ | ... | 17,316,796$ | 739,002$ | 2.05 | 690,337$ | (209,448)$ | 529,554$ |
| NV 45-5065099 | Pinecrest Academy of Nevada | 2015-2016 | 1,083,494$ | 3,212,540$ | 1,521,307$ | ... | 16,256,319$ | 1,409,251$ | 1.80 | (78,315) | (2,403,066)$ | (993,815)$ |
| NV 45-5065099 | Pinecrest Academy of Nevada | 2014-2015 | 1,161,809$ | 1,845,812$ | 507,728$ | ... | 2,165,379$ | 2,007,643$ | 0.78 | 18,148$ | -$ | 157,736$ |
| NV 27-5393412 | Somerset Academy of Las Vegas | 2014-2015 | 3,955,036$ | 19,406,000$ | 32,421,280$ | ... | 30,105,962$ | 1,454,862$ | 5.50 | 2,231,253$ | (9,842,585)$ | (8,387,723)$ |
| NV 46-1907920 | Doral Academy of Nevada | 2013-2014 | 510,304$ | 1,017,714$ | 1,797,557$ | ... | 4,920,517$ | 4,168,522$ | 4.11 | 510,304$ | -$ | 751,995$ |
| NV 45-5065099 | Pinecrest Academy of Nevada | 2013-2014 | 1,622,241$ | 1,776,283$ | 21,274$ | ... | 2,165,379$ | 2,007,643$ | 0.78 | 18,148$ | -$ | 157,736$ |
| NV 27-5393412 | Somerset Academy of Las Vegas | 2012-2013 | 1,209,308$ | 2,238,199$ | 1,459,113$ | ... | 660,279$ | 737,776$ | 1.35 | 18,148$ | -$ | 157,736$ |

---

*Note: Fiscal Year information may not be available for all entities.*